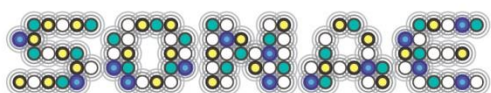


SONAE

1ST QUARTER RESULTS 2012



1 HIGHLIGHTS

Consolidated turnover in line with the previous year

- Sonae MC *like-for-like* sales increase by 1%
- The 26% growth in sales outside of Portugal mitigates the impact of the difficult macroeconomic context over Sonae SR's turnover

Efficiency gains allowing for EBITDA growth

- Consolidated recurrent EBITDA grows by 6% against the 1Q11
- Sonae MC increases recurrent EBITDA by 15%
- Sonaecom and Sonae Sierra strengthen EBITDA margins by 4.1 and 0.9 p.p., respectively

Strengthening of capital structure

- Net result attributable to the Group positive by 2M€, below the same period last year mostly as a result of the non-recurrent gains registered in the 1Q11
- Completion of refinancing operations in the total amount of 500 M€, ensuring the refinancing requirements for 2012 and increasing the average debt maturity

"Despite the significant decrease in consumption in Portugal and Spain, our teams managed to obtain gains in productivity and efficiency which enabled us to maintain or even improve operating profitability in the overwhelming majority of our businesses: food retail, telecommunications, shopping centres and electronics retail.

It is worth highlighting the capacity of our food retail business to obtain a growth in LfL sales; of Sonaecom (Optimus and SSI) which again delivered an important growth in profitability; and of Worten, that managed to successfully face two double-digit market falls in consecutive years.

The fashion and sports businesses have specific supply models that proved to be inadequate to deal with the prevailing decreases and uncertainties in consumption. We have begun an in-depth revision of these models, which should have positive effects from the Fall/Winter season of this year.

On the whole, we were capable of increasing consolidated EBITDA margin, compared to the same quarter of 2011, essentially due to gains in efficiency and productivity, as well as some market share gains. At the same time, our international growth effort was significant, achieving a 26% growth rate of retail sales despite the significant contraction in consumption of some categories in Spain.

This year we initiated Sonae Sierra's consolidation under the Equity Method, anticipating the expected recommendations for IFRS 11 and eliminating the difficulties felt in the past in relation to the consolidated reporting of such distinct activities as retail or telecommunications and real estate. It is worth highlighting that Sonae Sierra continues to be a very important activity for Sonae, be it in terms of asset value, be it in terms of relations between our different businesses."

Paulo Azevedo, CEO Sonae

2 OVERALL PERFORMANCE

Consolidated profit & loss account

Million euros

	1Q11PF ⁽¹⁾	1Q12	Var
Turnover	1.264	1.241	-2%
Turnover (ex-fuel)	1.258	1.241	-1%
Recurrent EBITDA	108	114	6%
Recurrent EBITDA margin	8,5%	9,2%	0,7 p.p
EBITDA	120	114	-5%
EBITDA margin	9,5%	9,2%	-0,3 p.p
EBIT	32	24	-25%
Net financial activity	-19	-21	-13%
Other items	1	6	-
EBT	15	9	-36%
Taxes	2	0	-
Net income	16	9	-44%
... Group share	12	2	-86%

(1) The 2011 results were restated to reflect (i) the change in the consolidation method applicable to Sonae Sierra and Geostar; and (ii) the change made by Sonaecom in the accounting criteria for costs related to customers' loyalty contracts. For further information please refer to the Methodological Notes in Section 10.

Net invested capital

Million euros

	1Q11PF	4Q11PF	1Q12
Net invested capital	3.904	3.663	3.935
Technical investment ¹	3.141	3.253	3.215
Financial investment	561	541	532
Goodwill	672	660	659
Working capital	-470	-791	-472
Total shareholders funds	1.607	1.700	1.639
Total net debt²	2.298	1.963	2.296
Net debt / Invested capital	59%	54%	58%

(1) Includes available for sale assets; (2) Financial net debt + net shareholder loans.

- During the 1Q12 there were no significant changes on the tendencies which had been observed during 2011 in the different countries where Sonae is present. The benefits of growth in Brazil and the relatively stable environment in other European countries continue to be compensated by the economic contraction of the Iberian markets. As expected, the additional austerity measures which came into force in 2012 have strongly conditioned the consumption attitude of families. It is estimated, for example, that private consumption has decreased in Portugal by 5.3% during 1Q12¹. In this challenging context, Sonae's **turnover** remained practically stable at 1.2 billion Euro², an evolution that was only possible thanks to **market share gains**, particularly evident in the food based business.
- Recurrent **EBITDA** reached 114 M€ in the 1Q12, 6% above the figure reached in the previous year, despite the impact of consumer retraction in the Iberian markets, felt especially at the level of non-food categories. This positive performance was determined by the growth in recurrent EBITDA of the food retail and telecommunications businesses, enabling the company to reach a consolidated EBITDA margin of 9.2%, 0.7 p.p. above 1Q11.
- In 1Q12, total net income amounted to 9 M€, 7 M€ below the figure registered in the same period last year, essentially due to the non-existence of capital gains associated with the sale of assets by Sonae RP (vs. 13 M€ registered in 1Q11). The net income attributable to the group was approximately 2 M€.
- In the first quarter of the year, Group **Capex** reached 44 M€, having been essentially allocated to remodelling and maintenance of retail assets in Portugal and, in the case of Sonaecom, to the development of its telecommunications network, including the first stages of the 4G network deployment.
- On 31st March 2012, **total net debt** totalled 2,296 M€, in line with the same period 2011, despite the impact of the initial payment of the LTE spectrum acquisition (83 M€) made by Sonaecom. The company thus continues to strengthen its capital structure, with total debt decreasing sustainably and representing, at the end of 1Q12, 58% of invested capital (vs. 59% in the same period of 2011)

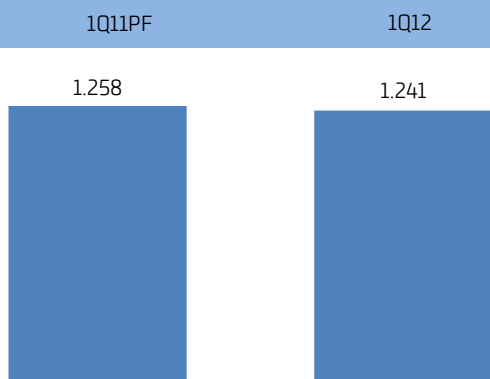
¹ Source: Banco de Portugal – Economic Indicators

² The universe under analysis excludes sales related to petrol filling stations (because the company transferred them to third parties to manage the remaining petrol filling stations during 2011), and the change in Sonae Sierra's consolidation to the Equity Method (see Methodological Notes in Section 10 of this report)

3 TURNOVER

Turnover - Ex-fuel

Million euros



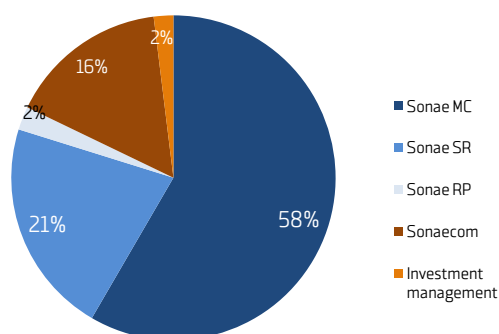
Turnover

Million euros

	1Q11PF	1Q12	Var
Turnover	1.264	1.241	-2%
Turnover (ex-fuel)	1.258	1.241	-1%
Sonae MC	736	743	1%
Sonae SR	276	273	-1%
Sonae RP	31	30	-3%
Sonaecom	216	202	-6%
Investment management	26	25	-3%
Eliminations & adjustments	-26	-32	-21%
Petrol stations	7	0	-100%

Turnover breakdown (1Q12)

% total turnover ex-fuel



In the first quarter 2012, Sonae registered a **consolidated turnover** of 1,241 M€, practically in line with the previous year. The main contributors for this evolution were the following:

- Sonae MC** with 743 M€ (+1%). The growth registered incorporates an evolution of circa +1% in sales, on a "LfL" basis. This positive evolution, clearly above market performance, was made possible by the increase in volumes sold and by the relative stability of the average unit price, with the prevailing market inflation⁴ practically compensated by the effect of the trading down carried out by consumers in Portugal. Sonae MC thus strengthened the gains in market share registered in the previous year (obtaining an estimated increase of +0.9 p.p. of share during the 1Q12)⁵, with a strong contribution from its private label portfolio that reached a representativeness of almost 31% in the sales of the relevant categories.
- Sonae SR** with 273 M€ (-1% or -12.2% on a "LfL" basis), reflecting the negative evolution of sales witnessed in the Iberian markets during the last quarters and despite a 15% increase in the sales area. Sales from the various Sonae SR formats in Portugal decreased by circa 11%, which were only partially compensated by the 26% growth attained in the international markets. Sales outside of Portugal represented 33% of total sales in the 1Q12, 7 p.p. above the figure registered in the same period of 2011. In the consumer electronics segment, Worten continues to strengthen its position in the Iberian market, having launched during the 1Q12 its new *on-line* platform in the Spanish market.
- Sonae RP** with 30 M€ (-3%), the slight decrease compared to the same period in 2011 is explained essentially by the impact of the asset disposals (via sale & leaseback operations) which took place during last year.
- Sonaecom** with 202 M€ (-6%). The reduction results from lower product sales (down by 29.8%) and from lower service revenues, determined both by the decrease in customer revenues and by the level of regulated tariffs (mobile termination rates and roaming). It is worth noting the 1.2% increase in Optimus' post-paid customer base and the fact that data revenues represented more than 31% of total service revenues during the 1Q12.

³ see note 2 on previous page

⁴ Inflation estimated in the food retail sector in Portugal was 3,2% in 1Q12 (source: Eurostat)

⁵ Source: A.C.Nielsen/Homescan: YTD evolution until 25 March

4 RECURRENT EBITDA

Recurrent EBITDA

Million euros

1Q11PF

1Q12

108

114

Recurrent EBITDA

Million euros

	1Q11PF	1Q12	Var
Sonae	108	114	6%
Sonae MC	29	33	15%
Sonae SR	-11	-12	-17%
Sonae RP	28	27	-4%
Sonaecom	55	60	9%
Investment management	1	1	7%
Eliminations & adjustments	6	6	6%

Recurrent EBITDA

% of turnover

	1Q11PF	1Q12	Var
Sonae	8,5%	9,2%	0,7 p.p
Sonae MC	3,9%	4,4%	0,5 p.p
Sonae SR	-3,9%	-4,6%	-0,7 p.p
Sonae RP	91,3%	90,6%	-0,7 p.p
Sonaecom	25,7%	29,8%	4,1 p.p
Investment management	3,8%	4,2%	0,4 p.p

- In consolidated terms, Group **Recurrent EBITDA** totalled 114 M€, 6% above 1Q11, representing a profitability margin of 9.2%, an increase of 0.7 p.p. In a difficult macroeconomic environment, this performance was supported by the productivity gains and operating efficiency improvements in the different business areas. In terms of performance per business, it is worth highlighting:

- Sonae MC** with 33 M€ (+15% or +4 M€), representing a profitability of 4.4% of the respective turnover (+0.5 p.p. compared to the 1Q11), a very positive result in the current environment of consumer retraction. Sonae MC was able to sustain its competitiveness during this period via a combination of a relevant promotional effort, leveraged on its "Continente" loyalty card (which was involved in circa 90% of sales in the period), a rigorous cost control and new gains in productivity.

- Sonae SR** contribution totalled -12 M€, which compares with a figure of -11 M€ registered in the same period last year. This slight deterioration essentially reflects an additional reduction in sales per square meter, as a result of the negative behaviour of retail revenues on the Iberian Peninsula, which continues to be particularly evident in the discretionary categories. This reduction in the level of sales density has more than compensated the significant cost savings and gains in efficiency obtained by the businesses. It is also worth highlighting the resilience and adaptability demonstrated by the consumer electronics business (Worten) during the course of this consumer retraction period.

- Sonae RP** with 27 M€. This figure is slightly below that of the same period last year (-1 M€ or -4%), solely due to the reduction in the asset portfolio, resulting from the *sale & leaseback* transactions carried out in the first quarter of 2011 (involving 1 Continente and 1 Worten store).

- Still in the 1Q12, **Sonaecom**'s contribution surpassed 60 M€ (+9%), corresponding to a 29.8% sales margin (+4.1 p.p. against the same period in 2011) with all its business areas registering a positive growth in their respective profitability. It is particularly worth highlighting the record EBITDA margin obtained by Optimus' mobile business (42.1% in the 1Q12).

5 RESULTS OF ASSOCIATED COMPANIES

SONAE SIERRA

Sonae Sierra - Operational Data

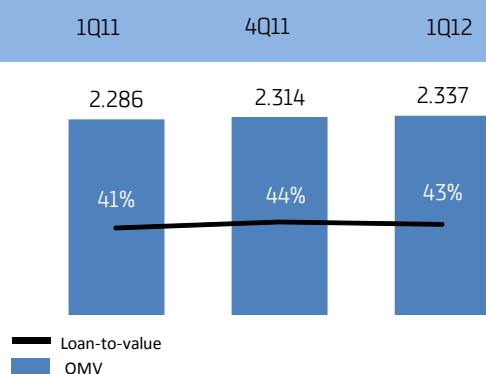
	1Q11	1Q12	Var
Footfall (million visitors)	177	176	0%
Europe	100	100	0%
Brazil	76	76	0%
Occupancy rate (%)	97%	96%	-0,8 p.p
Europe	97%	96%	-1,1 p.p
Brazil	97%	98%	0,5 p.p
Tenant sales (M€) - LfL	1.153	1.144	-0,8%
Europe	784	739	-5,7%
Brazil	369	404	9,6%
Nº of shopping centres owned/co-owned (EOP)	49	51	2
Europe	39	40	1
Brazil	10	11	1
GLA owned in operating centres ('000 m2)	1.928	2.015	5%
Europe	1.567	1.589	1%
Brazil	361	426	18%

Sonae Sierra - Financial indicators

	1Q11	1Q12	Var
Turnover	51	52	2%
EBITDA	29	30	4%
EBITDA margin	57,1%	58,0%	0,9 p.p
Direct result	14	18	24%
Indirect result	-4	-5	-20%
Net results	10	13	25%
... attributable to Sonae	5	7	25%

Sonae Sierra

OMV and leverage



- In a context of a strong consumer retraction in southern European countries, with a natural impact on the retail real estate sector, Sonae Sierra once again demonstrated the quality of its assets, maintaining, at the end of 1Q12, an **overall occupancy rate** in its portfolio of 96%, a slight decrease of 0.7% when compared to the same period in 2011. In the overall portfolio managed by Sonae Sierra, tenant sales decreased only by 0.8%, on a comparable basis, particularly due to the economic conditions in Greece, Portugal and Spain. It is worth highlighting the continued excellent operating performance in Brazil, with a 11.4% growth in sales, in local currency terms.
- Essentially as a result of the developments described above, but also driven by a doubling of revenues from development services rendered to third parties, Sonae Sierra **turnover**⁶ increased circa 2% to 52 M€ in the 1Q12.
- **EBITDA** grew by 3.5% (to 30 M€ in the 1Q12), as a reflection of the gains in efficiency delivered by the cost control efforts across all areas of the company, in addition to the growth of the services business line, which translates into a 58.0% EBITDA margin in the period, 0.9 p.p. above the comparable period.
- In the same period, Sonae Sierra reached a **net result** of 13 M€, of which the share attributable to Sonae was of 7 M€, which represents an increase of 25% compared to the 1Q11. This positive evolution was made possible by the 24% increase in direct result, mostly as a consequence of improvements in financial results and operational efficiency. The indirect result decreased by 20% in relation to the same period in 2011, but it should be noted that Sonae Sierra has begun, from this period onwards, and in line with market practices, to revalue its portfolio only on a semi-annual basis.
- Regarding the value of its assets, on 31 March 2012 the company's **OMV** (Open Market Value) was 2.33 bn€, 23 M€ above the 2011 year end figure. It is worth highlighting the 2 openings that occurred during the 1Q12: "Le Terrazze" in Italy and "Uberlândia" in Brazil. In what concerns leverage, essentially due to the development of the projects under construction in Brazil and Germany, the "Loan-to-value" ratio increased from 41% in the same period last year to 43% at the end of March 2012. As a result of the above, Sonae Sierra's **Net Asset Value** was 1.19 bn€ at the end of 1Q12.

⁶ Financial indicators as published by Sonae Sierra on 8 May 2012 (management accounts). Sonae holds a 50% stake in Sonae Sierra.

6 NET RESULTS

Consolidated results

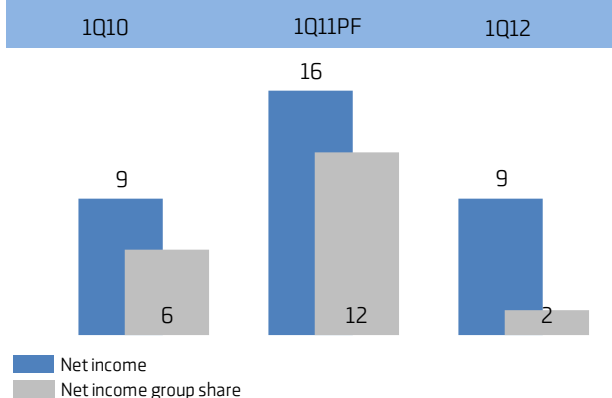
Million euros

	1T11PF	1T12	Var
Recurrent EBITDA	108	114	6%
Recurrent EBITDA margin	8,5%	9,2%	0,7 p.p
EBITDA	120	114	-5%
EBITDA margin	9,5%	9,2%	-0,3 p.p
Provisions & impairments ⁽¹⁾	-5	-10	-75%
Depreciations & amortizations	-82	-81	2%
EBIT	32	24	-25%
Net financial activity	-19	-21	-13%
Other items	1	6	-
EBT	15	9	-36%
Taxes	2	0	-117%
Net results	16	9	-44%
... Group share	12	2	-86%

(1) Includes reversion of impairments and negative goodwill

Net income

Million euros



- In 1Q12, **consolidated EBITDA** reached 114 M€. This figure represents a decrease of 6 M€ or 5% in relation to the same period last year, with the positive evolution in the level of recurrent EBITDA (+6%) being more than off-set by the inexistence of capital gains registered by Sonae RP in this quarter (vs. 13 M€ registered in 1Q11), as no retail property sales were completed during the first quarter of 2012.
- In the same period, the expenses related to **depreciations and amortizations** stood at 81 M€, practically in line with the previous year, with the effect of the growth in the asset base being compensated by the impact of the accelerated depreciation of the Modelo brand carried out in 2011.
- Net financial expenses** totalled 21 M€ in 1Q12, 13% above the figure registered in the same period last year, with the decrease in average debt being more than compensated by the increase in the effective global interest rates, mainly determined by the increase in *spreads* required by the banking system. The average cost of credit facilities at the end of March 2012 was circa 2.5%, which compares with 2.1% at the end of the 1Q11.
- The **Other items** line basically reflects the results of associated companies and dividends and grew from 1 M€ to 6M€ in this quarter. The most relevant associated company is Sonae Sierra, the performance of which was described in Section 5 of this report.
- Basically as a consequence of no capital gains being registered in this quarter, **total net result** was down, against the comparable period in 2011, by 7 M€, to 9 M€ in the 1Q12, of which the amount attributable to the Group was approximately 2 M€.

7 INVESTED CAPITAL

Capex

Million euros

	1Q11PF	1Q12	% of Turnover
Sonae	65	44	4%
Sonae MC	16	10	1%
Sonae SR	17	5	2%
Sonae RP	2	3	12%
Sonaecom	23	26	13%
Investment management	4	0	0%
Eliminations & adjustments	3	0	-
Recurrent EBITDA - CAPEX	43	70	-

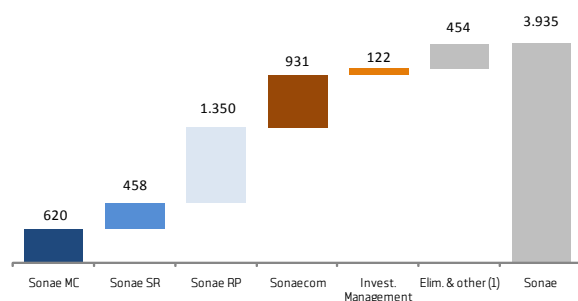
Net invested capital

Million euros

	1Q11PF	4Q11PF	1Q12
Invested capital	3.904	3.663	3.935
Technical investment	3.141	3.253	3.215
Financial investment	561	541	532
Goodwill	672	660	659
Working capital	-470	-791	-472

Breakdown invested capital (1Q12)

Million euros



(1) includes the value of partnerships accounted as financial investments

During the course of the first quarter of 2012 Sonae carried out an **overall investment** of 44 M€, significantly below the figure registered during the same period in 2011. This reduction is mostly justified by the lower degree of international expansion carried out by Sonae SR during the current year, determined by the expected evolution of the Spanish market and by the consolidation of the strong investments made over the last 3 years.

The investment carried out in the quarter was essentially distributed amongst the following projects:

- Selective opening of new retail stores in Portugal, including 1 Continente Bom Dia and 1 new Worten store;
- Consolidation of Sonae SR's own store network in international markets. As at the end of March 2012, Sonae SR's formats had a total of 133 stores outside of Portugal, including 11 under franchising agreements;
- Programmed remodelling of a number of retail units so as to ensure they remain as a reference in their respective catchment areas;
- Strengthening of the coverage and capacity of the Optimus' network, a distinctive strategic asset of Sonaecom. During the 1Q12, Sonaecom continued to implement solutions that enable savings in mobile *backhaul* costs, eliminating, in parallel, dependences upon third party infrastructure, and began implementing its 4G network.

The high **cash flow generation** of Sonae's businesses continued to increase, as can be noted by the increase of 27 M€ at the level (recurrent EBITDA – Capex) registered in the 1Q12.

As at 31 March 2012, Sonae's overall **net invested capital** was 3,935 M€, of which circa 62% is invested in the retail businesses, corresponding to Sonae RP an overall asset portfolio of 1,350 M€. Despite the execution of the *sale & leaseback* programme of retail properties, the level of *freehold* at Sonae MC still reached 78%, clearly above the average for European food retailers. Sonaecom's contribution to the previously referred invested capital reached 931 M€, 88 M€ above the same period last year, essentially as a result of the investments carried out in the 4G networks and license.

8 CAPITAL STRUCTURE

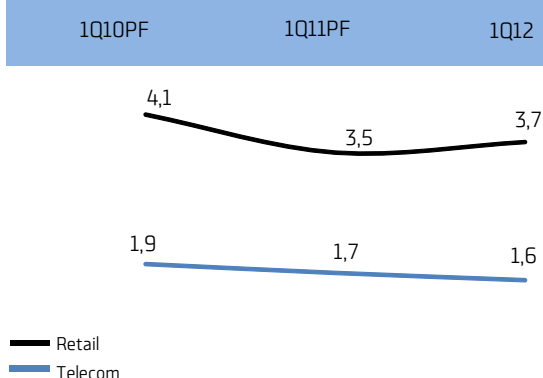
Net debt

Million euros

	1Q11PF	1Q12	Var
Net financial debt	2.265	2.264	0
Retail units	1.337	1.249	-88
Sonaecom	379	391	12
Investment management	18	22	3
Holding & other	530	603	72
Shareholder loans	33	32	-1

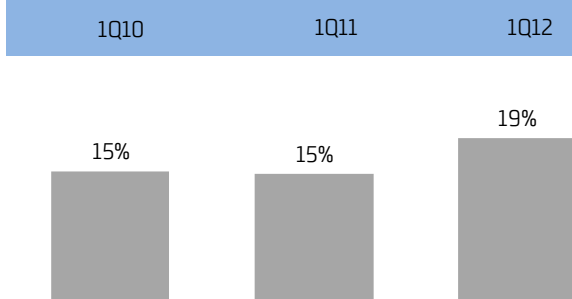
Capital structure

Net debt to recurrent EBITDA



Capital Structure

Holding Loan-to-value (%)



At the end of 1Q12, Sonae's **financial net debt** amounted to 2,264 M€, practically in line with the same period 2011, despite the impact resulting from the initial payment (83 M€), made during 2012, relative to the acquisition of the LTE spectrum by Sonaecom. In cumulative terms, in the last three years, the total reduction in net financial debt is of 394 M€, which is particularly relevant when considering the strong investments in international growth carried out by the company during this period.

Sonae thus pursues its strategy of strengthening its capital structure and deleveraging. As at the end of March 2012, consolidated net debt represented 58% of the capital employed, compared to 59% at the end of the 1Q11. In terms of allocation per business, the following is worth highlighting:

- At the end of 1Q12, the **retail units** net debt totalled 1,249 M€, 88 M€ below the same period in 2011, exclusively as a result of the business' strong capacity to generate *cash-flow* as no *sale & leaseback* of retail real estate assets were completed between the two periods. This reduction in net debt was more than compensated by the lower EBITDA generated by Sonae SR during the preceding 12 months, leading to a slight deterioration of the Net Debt to recurring EBITDA ratio from 3.5x to 3.7x at the end of March 2012.
- Sonaecom's** net debt increased only by 12 M€, compared to the same quarter in 2011, to 391 M€ at the end of 1Q12, despite the initial payment for the LTE spectrum acquisition (83 M€) carried out at the beginning of 2012 and the distribution of dividends which took place during the 2Q11 (the first since the launch of the company). Excluding the impact of the spectrum acquisition, Sonaecom's net debt would have decreased y.o.y. by 71 M€, clearly demonstrating its growing free cash-flow generation.
- The **holding** net debt increased circa 109 M€, to 640 M€ at the end of March 2012, driven by the dividend payment and the impact of the lower stock price over the notional amount of the outstanding Total Return Swap. Despite this increase, the "loan-to-value" ratio of the holding remains at conservative levels, having reached 19% at the end of the 1Q12.

9 CORPORATE INFORMATION

Main corporate events 1Q12

09 January 2012

Announcement of a **partnership between EDP and Sonae MC/Continente**, granting a 10% discount on electricity expenses on the Continente loyalty card. The “Plano EDP Continente”, with enrolments possible as of 9th January, constituted a new savings solution for the consumer, helping them to manage more efficiently two essential aspects of the family budget: electricity and food purchases.

15 March 2012

For the second consecutive year, Sonae was recognised as one of the “**most ethical companies in the world**” by the Ethisphere Institute. In 2011, Sonae had been the first Portuguese company to receive this award, and once again was distinguished amongst thousands of companies on a global level, because of its implementation of transparent business practices and initiatives that benefit the community, raising the stakes of ethic standards in all its *stakeholders*.

27 March 2012

Sonae MC opened a **new Continente Bom Dia store** in Ramalde, Porto, as part of its expansion strategy and strengthening the brand’s presence in Portugal. With a sales area of 1,500 m², the new store also possesses a home delivery service, an “easy purchase” system and parking.

27 March 2012

In continuing its policy of **divesting non-strategic assets**, Sonae announced the sale of 16,600,000 shares representing 6.64% of the share capital of Sonae Capital SGPS, SA, corresponding to the entire participation in that company, via a transaction carried out over-the-counter at a price of 0.215 Euros per share, equivalent to the previous month average closing price of the stock on the Euronext Lisbon stock exchange.

Subsequent events

Between **29th March** and **20th April 2012**, Sonae acquired in the Euronext Lisbon stock exchange a total of 5,999,276 **own shares**, which represents approximately 0.3% of its share capital, with the objective of meeting the obligations foreseen in its Medium Term Incentive Plan, applicable to employees and senior executives of the group, as approved by the Shareholders General Assembly. Subsequently, on **27th April 2012**, Sonae informed about the transfer of 5,631,103 own shares, of which 3,943,231 at no cost, by transactions executed over the counter to Sonae’s employees and senior executives. Following the transactions mentioned above, Sonae – SGPS, SA is the holder of 368,173 own shares, representing approximately 0.02 % of its share capital.

In the Annual General Assembly which took place on **30th April 2012**, the company’s shareholders approved, amongst other items, the **distribution of a gross dividend** per share, relative to the 2011 financial year, in the gross amount of 0.0331 Euros (the same amount as that distributed in relation to the 2010 financial year and equivalent to a *dividend yield* of 7.2% over the 2011 year-end closing share price).

On **2nd May 2012**, Sonae informed the market about the completion of a number of **refinancing operations** in the total amount of 500 M€ which, together with the operations already closed in 2011, enabled the company to complete the 2012 medium and long term debt refinancing programme and already ensure part of the refinancing needs for 2013 and 2014.

Sonae provides additional operating and financial information in Excel format.
Click here to be taken to the information directly or visit our website (www.sonae.pt)



10 ADDITIONAL INFORMATION

Methodological notes

The consolidated financial information contained in this report was prepared in accordance with International Financial Reporting Standards ("IFRS"), as adopted by the European Union. The financial information regarding quarterly figures was not subject to audit procedures.

The norm IFRS 11 - Joint Arrangements alters the accounting method of joint-controlled investments, namely eliminating the possibility of proportional consolidation of entities that fall under the concept of joint-ventures, as is the case of Sonae Sierra and Geostar. Under these terms, Sonae has decided, as already possible under the current norms, anticipating the likely requirement for this change to be implemented for annual reporting periods beginning on 1 January 2013 and in order to facilitate a future comparison of its financial reporting, to start reporting Sonae Sierra and Geostar according the Equity Method (the only possible method according to this new norm) from 1 January 2012.

During the 1Q12, in line with best practice in the telecoms sector, Sonaecom changed its accounting criteria for costs related to customers' loyalty contracts. To date, these were recorded as an expense in the year they occurred. From 1 January 2012, the costs incurred for customers' loyalty contracts are capitalised and amortised over the period of their respective contracts. This is because it was now possible to apply a reliable cost allocation to the respective contracts, thus fulfilling the criteria for capitalisation required under IAS 38.

Accordingly, the 2011 results of Sonae were restated to reflect these accounting changes.

Glossary

CAPEX	Investments in tangible and intangible assets, investment properties and acquisitions; Gross CAPEX, not including cash inflows from the sale of assets
Direct income	Results excluding contributions to indirect income
EBITDA	Turnover + other revenues - impairment reversal - negative goodwill - operating costs (based on direct net income) - provisions for warranties extensions + gain/losses from sales of companies
EBITDA margin	EBITDA / Turnover
Eliminations & others	Intra-groups + consolidation adjustments + contributions from other companies not included in the identified segments
EOP	End of period
Free Cash Flow (FCF)	EBITDA - operating CAPEX - change in working capital -financial investments - financial results - income taxes
Financial net debt	Total net debt excluding shareholders loans
Indirect income	Sonae Sierra's results, net of taxes, arising from: (i) investment property valuations; (ii) capital gains (losses) on the sale of financial investments, joint ventures or associates; (iii) impairment losses (including goodwill) and; (iv) provision for assets at risk; The data used for the analysis of indirect income was computed based on the proportional method for all companies owned by Sonae Sierra

Net Invested capital	Total net debt + total shareholder funds
Investment properties	Shopping centres in operation owned by Sonae Sierra
Liquidity	Cash & equivalents + current investments
Like for Like sales ("Lfl")	Sales made by stores that operated in both periods under the same conditions. Excludes stores opened, closed or which suffered major upgrade works in one of the periods
Loan to value Holding	Holding Net debt/ Investment Portfolio Gross Asset Value; gross asset value based on Market multiples, real estate NAV and market capitalization for listed companies
Loan to value Shopping Centres	Net debt / (investment properties + properties under development)
LTE	"Long Term Evolution" is a standard for wireless communication of high-speed data for mobile phones and data terminals developed by the Third Generation Partnership Project, an industry trade group. LTE provides significantly increased capacity and speed for wireless broadband, using new modulation techniques.
Net asset value (NAV)	Open market value attributable to Sonae Sierra - net debt - minorities + deferred tax liabilities
Net Debt	Bonds + bank loans + other loans + financial leases + shareholder loans - cash, bank deposits, current investments and other long term financial applications
Other income	Share of results of associated undertakings + dividends
Other loans	Bonds, leasing and derivatives
Open market value (OMV)	Fair value of properties in operation and under development (100%), provided by an independent entity
RoIC (Return on invested capital)	EBIT(12 months) /Net invested capital
ROE (Return on equity)	Total net income _n (equity holders)/ Shareholders' Funds _{n-1} (equity holders)
Recurrent EBITDA	EBITDA excluding non-recurrent items, namely gains in sales of investments and other movements that distort comparability
Technical investment	Tangible assets + intangible assets + other fixed assets - depreciations and amortizations
Value created on investment and development properties (VICDP)	Increase (decrease) in the valuation of shopping centres in operation and under development; shopping centres under development are only included if a high degree of certainty concerning their conclusion and opening exists.

Consolidated Income Statement

Consolidated profit and loss account			
Million euros			
	1Q11PF	1Q12	Var
Net results			
Turnover	1264	1241	-1,9%
Recurrent EBITDA ⁽¹⁾	108	114	6,1%
Recurrent EBITDA margin	8,5%	9,2%	0,7 p.p
EBITDA	120	114	-
EBITDA margin	9,5%	9,2%	-0,3 p.p
Provisions & impairments ⁽²⁾	-5	-10	-74,8%
Depreciations & amortizations	-82	-81	2,3%
EBIT	32	24	-25,1%
Net financial activity	-19	-21	-12,7%
Other items ⁽³⁾	1	6	-
EBT	15	9	-36,2%
Taxes	2	0	-
Net results	16	9	-44,2%
Group share	12	2	-86,2%
Minority interests	4	7	79,9%

(1) EBITDA excluding extraordinary items; (2) Includes reversion of impairments and negative goodwill; (3) Share of results of associated undertakings + dividends.

Consolidated Balance Sheet

Balance sheet					
Million euros					
	1Q11PF	1Q12	Var	4Q11PF	Var
TOTAL ASSETS	6.000	5.971	-0,5%	6.317	-5,5%
Non current assets	4.668	4.704	0,8%	4.747	-0,9%
Tangible and intangible assets	3.140	3.214	2,4%	3.252	-1,2%
Goodwill	672	659	-1,8%	660	-0,1%
Other investments	595	565	-5,0%	575	-1,7%
Deferred tax assets	222	228	2,7%	222	2,6%
Others	39	37	-6,6%	38	-3,3%
Current assets	1.332	1.267	-4,9%	1.570	-19,3%
Stocks	650	625	-3,7%	651	-3,9%
Trade debtors	130	133	2,7%	175	-23,8%
Liquidity	187	176	-6,0%	426	-58,7%
Others ⁽¹⁾	365	332	-9,0%	318	4,5%
SHAREHOLDERS' FUNDS	1.607	1.639	2,0%	1.700	-3,6%
Equity holders	1.283	1.294	0,9%	1.364	-5,1%
Attributable to minority interests	324	345	6,3%	337	2,4%
LIABILITIES	4.393	4.332	-1,4%	4.616	-6,2%
Non-current liabilities	2.638	2.071	-21,5%	2.164	-4,3%
Bank loans	639	458	-28,4%	401	14,0%
Other loans	1.641	1.254	-23,6%	1.389	-9,7%
Deferred tax liabilities	125	133	6,2%	134	-0,8%
Provisions	62	87	41,7%	91	-4,0%
Others	170	138	-18,9%	148	-6,4%
Current liabilities	1.755	2.261	28,9%	2.453	-7,8%
Bank loans	97	290	198,4%	227	28,0%
Other loans	107	472	-	373	26,6%
Trade creditors	923	957	3,7%	1.245	-23,1%
Others	627	542	-13,5%	609	-10,9%
SHAREHOLDERS' FUNDS + LIABILITIES	6.000	5.971	-0,5%	6.317	-5,5%

(1) Includes assets available for sale.

Comparison of the key indicators with former consolidation method of Sonae Sierra and Geostar

Comparison of the key consolidated indicators				With Sonae Sierra and Geostar proportional consolidation (previous method)		
SONAE Key Indicators	With Sonae Sierra and Geostar as reported					
	1Q11 ⁽¹⁾	1Q12	var.	1Q11 ⁽¹⁾	1Q12	var.
Turnover	1.264	1.241	-2%	1.316	1.291	-2%
Recurrent EBITDA	108	114	6%	131	138	6%
Recurrent EBITDA margin	8,5%	9,2%	0,7 p.p	9,9%	10,7%	0,8 p.p
EBITDA	120	114	-5%	143	138	-4%
EBITDA margin	9,5%	9,2%	-0,3 p.p	10,9%	10,7%	-0,2 p.p
EBIT	32	24	-25%	54	47	-13%
Net financial activity	-19	-21	-13%	-25	-27	-7%
Other items	1	6	-	-3	1	-
Total direct results	-	-	-	24	18	-27%
... minority interests	-	-	-	10	14	32%
... group share	-	-	-	14	4	-71%
Indirect results	-	-	-	-2	-2	-
Net results	16	9	-44%	24	15	-38%
... minority interests	4	7	80%	12	13	9%
... group share	12	2	-86%	12	2	-86%
Net invested capital	3.904	3.935	1%	4.895	4.947	1%
Total shareholders' funds	1.607	1.639	2%	1.891	1.921	2%
Total net debt	2.298	2.296	0%	3.004	3.026	1%
Net financial debt	2.265	2.264	0%	2.957	2.980	1%

(1) Includes the restatement of Sonaecom figures, as explained in the Methodological notes (Section 10)

Condensed consolidated financial statements

SONAE, SGPS, SA

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AT 31 MARCH 2012 AND 2011
AND AT 31 DECEMBER 2011*(Translation of condensed consolidated financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails.)**(Amounts expressed in euro)*

ASSETS	Notes	31 March 2012	31 March 2011 Restated	31 December 2011 Restated	01 January 2011 Restated
NON-CURRENT ASSETS:					
Tangible assets	7	2,640,257,747	2,673,344,698	2,672,406,896	2,715,382,100
Intangible assets	8	574,086,794	466,718,894	579,781,789	474,815,909
Goodwill	9	659,446,795	671,875,900	659,813,493	671,030,521
Investments in associates	5	528,448,893	552,014,013	534,134,089	575,397,829
Other investments	6 and 10	37,046,022	42,993,678	40,940,837	43,298,704
Deferred tax assets	13	227,580,209	221,600,386	221,875,249	207,284,904
Other non-current assets	11	36,753,574	39,360,074	37,992,014	40,758,287
Total Non-Current Assets		4,703,620,034	4,667,907,643	4,746,944,367	4,727,968,254
CURRENT ASSETS:					
Inventories		625,402,841	649,525,571	650,705,703	682,067,028
Trade accounts receivable and other current assets	12	464,793,013	494,045,576	492,361,631	480,379,388
Investments	10	2,805,603	4,882,491	5,861,218	15,653,114
Cash and cash equivalents	14	173,235,701	182,430,441	420,169,386	219,624,321
Total Current Assets		1,266,237,158	1,330,884,079	1,569,097,938	1,397,723,851
Assets available for sale		720,338	720,338	720,338	9,500,686
TOTAL ASSETS		5,970,577,530	5,999,512,060	6,316,762,643	6,135,192,791
EQUITY AND LIABILITIES					
EQUITY:					
Share capital	15	2,000,000,000	2,000,000,000	2,000,000,000	2,000,000,000
Own shares		(132,354,824)	(131,895,330)	(131,895,330)	(135,679,489)
Reserves and retained earnings		(575,285,654)	(597,772,531)	(608,460,883)	(687,567,900)
Profit/(Loss) for the period attributable to the equity holders of the Parent Company		1,690,732	12,212,357	103,944,076	167,940,582
Equity attributable to the equity holders of the Parent Company		1,294,050,254	1,282,544,496	1,363,587,863	1,344,693,193
Equity attributable to non-controlling interests	16	344,719,777	324,150,670	336,803,275	318,520,043
TOTAL EQUITY		1,638,770,031	1,606,695,166	1,700,391,138	1,663,213,236
LIABILITIES:					
NON-CURRENT LIABILITIES:					
Loans	17	1,711,918,487	2,280,896,196	1,790,735,595	2,051,850,035
Other non-current liabilities	19	138,124,440	170,237,616	147,564,117	165,953,103
Deferred tax liabilities	13	133,155,834	125,369,407	134,191,549	122,336,903
Provisions	22	87,376,719	61,664,351	91,036,377	62,636,516
Total Non-Current Liabilities		2,070,575,480	2,638,167,570	2,163,527,638	2,402,776,557
CURRENT LIABILITIES:					
Loans	17	762,175,908	204,716,749	599,709,871	201,410,534
Trade creditors and other current liabilities	21	1,496,789,344	1,547,674,526	1,850,867,229	1,866,194,409
Provisions	22	2,266,767	2,258,049	2,266,767	1,598,055
Total Current Liabilities		2,261,232,019	1,754,649,324	2,452,843,867	2,069,202,998
TOTAL LIABILITIES		4,331,807,499	4,392,816,894	4,616,371,505	4,471,979,555
TOTAL EQUITY AND LIABILITIES		5,970,577,530	5,999,512,060	6,316,762,643	6,135,192,791

The accompanying notes are part of these condensed consolidated financial statements.

The Board of Directors

SONAE, SGPS, SA

CONDENSED CONSOLIDATED INCOME STATEMENTS FOR THE PERIODS
ENDED 31 MARCH 2012 AND 2011

(Translation of condensed consolidated financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails.)

(Amounts expressed in euro)

	Notes	31 March 2012	31 March 2011 Restated
Sales		1,038,019,613	1,049,586,310
Services rendered		202,580,350	214,765,078
Investment income		1,593,138	(78,737)
Financial income		3,148,075	3,348,765
Other income		94,139,426	135,818,224
Cost of goods sold and materials consumed		(814,428,882)	(846,076,904)
Changes in stocks of finished goods and work in progress		61,536	97,173
External supplies and services		(233,837,571)	(243,363,926)
Staff costs		(162,819,438)	(172,305,969)
Depreciation and amortisation	7 and 8	(80,567,218)	(82,422,316)
Provisions and impairment losses		(7,237,516)	(7,897,994)
Financial expense		(24,472,551)	(22,263,205)
Other expenses		(13,184,483)	(15,659,899)
Share of results of associated undertakings	5	6,407,484	1,181,542
Profit/(Loss) before taxation		9,401,963	14,728,142
Taxation	25	(273,547)	1,618,459
Profit/(Loss) after taxation		9,128,416	16,346,601
Attributable to:			
Equity holders of the Parent Company		1,690,732	12,212,357
Non-controlling interests	16	7,437,684	4,134,244
Profit/(Loss) per share			
Basic	26	0.000903	0.006520
Diluted	26	0.000899	0.006499

The accompanying notes are part of these condensed consolidated financial statements.

The Board of Directors

SONAE, SGPS, SA

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIODS
ENDED 31 MARCH 2012 AND 2011

*(Translation of condensed consolidated financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails.)*

(Amounts expressed in euro)

	31 March 2012	31 March 2011 Restated
Net Profit / (Loss) for the period	9,128,416	16,346,601
Exchange differences arising on translation of foreign operations	(381,593)	(1,141,366)
Participation in other comprehensive income (net of tax) related to associated companies included in consolidation by the equity method	(1,103,718)	(13,229,155)
Changes on fair value of available-for-sale financial assets	(2,505,654)	(166,000)
Changes in hedge and fair value reserves	(3,132,740)	5,207,874
Deferred related to changes in fair values reserves	769,475	80,666
Others	-	-
Other comprehensive income for the period	(6,354,230)	(9,247,981)
Total comprehensive income for the period	2,774,186	7,098,620
Attributable to:		
Equity holders of parent company	(4,445,377)	1,923,294
Non controlling interests	7,219,563	5,175,326

The accompanying notes are part of these condensed consolidated financial statements.

The Board of Directors

SONAE, S.G.P.S., S.A.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

FOR THE PERIODS ENDED 31 MARCH 2012 AND 2011

(Translation of condensed consolidated financial statements originally issued in Portuguese.

(Amounts expressed in euro)

	Share Capital	Own Shares	Legal Reserve	Attributable to Equity Holders of Parent Company Reserves and Retained Earnings				Total	Net Profit/(Loss)	Total	Non controlling Interests (Note 16)	Total Equity
				Currency Translation Reserve	Hedging Reserve	Investments Fair Value Reserve	Other Reserves and Retained					
Balance as at 1 January 2011 - restated	2,000,000,000	(135,679,489)	167,816,034	8,783,221	4,829,654	(9,770,493)	(859,226,316)	(687,567,900)	167,940,582	1,344,693,193	318,520,043	1,663,213,236
Total comprehensive income for the period	-	-	-	(527,190)	(166,000)	5,249,558	(14,845,431)	(10,289,063)	12,212,357	1,923,294	5,175,326	7,098,620
Appropriation of profit of 2010:												
Transfer to legal reserves and retained earnings	-	-	19,321,614	-	-	-	148,618,968	148,618,968	(167,940,582)	(19,321,614)	-	(19,321,614)
Dividends distributed	-	-	-	-	-	-	(66,200,000)	(66,200,000)	-	(66,200,000)	(237,040)	(66,437,040)
Disposal of own shares/ attribution to employees	-	3,784,159	-	-	-	-	(353,920)	(353,920)	-	3,430,239	(125,901)	3,304,338
Partial Disposal of affiliated companies	-	-	-	-	-	-	(2,081,749)	(2,081,749)	-	(2,081,749)	580,961	(1,500,788)
Capital increase and share premium	-	-	-	-	-	-	-	-	-	-	253,523	253,523
Others	-	-	-	-	-	-	779,519	779,519	-	779,519	(16,242)	763,277
Balance as at 31 March 2011 - restated	2,000,000,000	(131,895,330)	187,137,648	8,256,031	4,663,654	(4,520,935)	(793,308,929)	(597,772,531)	12,212,357	1,282,544,496	324,150,670	1,606,695,166
Saldo em 1 de Janeiro de 2012 - restated	2,000,000,000	(131,895,330)	187,137,648	6,935,942	2,505,654	(3,434,957)	(801,605,170)	(608,460,883)	103,944,076	1,363,587,863	336,803,275	1,700,391,138
Total comprehensive income for the period	-	-	-	(204,646)	(2,505,654)	(2,322,091)	(1,103,718)	(6,136,109)	1,690,732	(4,445,377)	7,219,563	2,774,186
Appropriation of profit of 2011:												
Transfer to legal reserves and retained earnings	-	-	-	-	-	-	103,944,076	103,944,076	(103,944,076)	-	-	-
Dividends distributed	-	-	-	-	-	-	(66,187,813)	(66,187,813)	-	(66,187,813)	(175,502)	(66,363,315)
Disposal of own shares/ attribution to employees	-	(459,494)	-	-	-	-	1,542,800	1,542,800	-	1,083,306	-	1,083,306
Others	-	-	-	-	-	-	12,275	12,275	-	12,275	872,441	884,716
Balance as at 31 March 2012	2,000,000,000	(132,354,824)	187,137,648	6,731,296	-	(5,757,048)	(763,397,550)	(575,285,654)	1,690,732	1,294,050,254	344,719,777	1,638,770,031

The accompanying notes are part of these condensed consolidated financial statements.

The Board of Directors

SONAE, S.G.P.S., S.A.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR
THE PERIODS ENDED 31 MARCH 2012 AND 2011*(Translation of condensed consolidated financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails.)**(Amounts expressed in euro)*

	Notes	31 March 2012	31 March 2011 Restated
OPERATING ACTIVITIES			
Net cash flow from operating activities (1)		(142,404,180)	(231,233,023)
INVESTMENT ACTIVITIES			
Cash receipts arising from:			
Investments		4,048,844	10,842,252
Tangible and intangible assets		1,400,644	62,522,058
Others		3,852,984	15,100,118
		<u>9,302,472</u>	<u>88,464,428</u>
Cash Payments arising from:			
Investments		(3,841,708)	(9,704,982)
Tangible and intangible assets		(157,747,994)	(95,443,047)
Others		(1,300,000)	(950,444)
		<u>(162,889,702)</u>	<u>(106,098,473)</u>
Net cash used in investment activities (2)		<u>(153,587,230)</u>	<u>(17,634,045)</u>
FINANCING ACTIVITIES			
Cash receipts arising from:			
Loans obtained		1,380,198,845	903,978,532
Others		-	1,470,000
		<u>1,380,198,845</u>	<u>905,448,532</u>
Cash Payments arising from:			
Loans obtained		(1,311,885,759)	(670,092,555)
Interest and similar charges		(26,840,088)	(21,158,790)
Dividends		(124,500)	(135,938)
Others		(1,543,331)	(1,212,215)
		<u>(1,340,393,678)</u>	<u>(692,599,498)</u>
Net cash used in financing activities (3)		<u>39,805,167</u>	<u>212,849,034</u>
Net increase in cash and cash equivalents (4) = (1) + (2) + (3)		<u>(256,186,243)</u>	<u>(36,018,034)</u>
Effect of foreign exchange rate		<u>(225,745)</u>	<u>127,701</u>
Cash and cash equivalents at the beginning of the period	14	<u>415,457,116</u>	<u>212,671,439</u>
Cash and cash equivalents at the end of the period	14	<u>159,496,618</u>	<u>176,525,704</u>

The accompanying notes are part of these condensed consolidated financial statements.

The Board of Directors

SONAE, SGPS, SA

NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL

STATEMENTS FOR THE PERIOD ENDED

31 MARCH 2012

(Amounts expressed in euro)

(Translation of condensed consolidated financial statements originally issued in Portuguese.

In case of discrepancies the Portuguese version prevails.)

1 INTRODUCTION

SONAE, SGPS, SA ("Sonae Holding"), has its head office at Lugar do Espido, Via Norte, Apartado 1011, 4471-909 Maia, Portugal, and is the parent company of a group of companies, as detailed in Notes 4 to 6 ("Sonae"). Sonae's operations and operating segments are described in Note 28.

2 PRINCIPAL ACCOUNTING POLICIES

2.1. Basis of preparation

The accompanying consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union, issued by the International Accounting Standards Board ("IASB"), and interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") or by the previous Standing Interpretations Committee ("SIC"), as adopted by the European Union as at the consolidated financial statements issuance date.

Interim financial statements are presented quarterly, in accordance with IAS 34 – "Interim Financial Reporting".

The accompanying condensed consolidated financial statements have been prepared from the books and accounting records of the Company, subsidiaries and joint ventures, adjusted in the consolidation process, on a going concern basis and under the historical cost convention, except for some financial instruments which are stated at fair value.

New accounting standards and their impact on the consolidated financial statements:

Until the date of approval of these financial statements there are no standards, interpretations, amendments and revisions that were approved (endorsed) by the European Union and whose application is mandatory in financial years beginning on or after January 1st, 2012 or whose application is mandatory in future financial years.

3 CHANGES IN ACCOUNTING POLICIES

During the period the Group changed the following accounting policies:

3.1 Change in consolidation method for jointly controlled subsidiaries from proportion to equity

IFRS 11 - Joint Arrangements, has been issued by the IASB but not yet approved ("endorsed") by the European Union. From the adoption of this standard it is estimated a significant impact on the consolidated financial statements, namely because the proportionate consolidation method will be abolished for jointly controlled entities, which will produce a significant impact on the Group's Shopping Centers Segment.

During the period ended at March 31st, 2012, in order to anticipate a probable endorsement of this standard and to facilitate the future comparison with the financial statements of the Company, Sonae decided, from January 1st 2012 onwards, to start reporting all jointly controlled entities (Sonae Sierra, Raso and others) in accordance with the equity method (the only one possible under IFRS 11).

3.2 Capitalization of the costs related with customers' loyalty contracts

Additionally, during the period ended at March 31st, 2012, the Group, aligned with the best practices in the telecommunications sector, changed its accounting criteria for costs related to customers' loyalty contracts. To date, these were recorded as an expense in the year they occurred. From 1 January 2012 onwards, the costs incurred for customers' loyalty contracts, which include indemnity clauses for early termination, are capitalised as "Intangible Assets" and amortised over the period of the contracts. This is because it is now possible to apply a reliable cost allocation to the respective contracts, as well as the income per customer of each contract, so fulfilling the criteria for capitalisation required by IAS 38. When a contract is terminated the net value of intangible assets associated with this contract is immediately recognized as an expense in the income statement.

This accounting policy allows to present in a more reliable and relevant manner the financial performance and position exhibited in the financial statements, as it enables the alignment of costs associated with customer loyalties' contracts with the income generated. In addition, and in accordance with the relevant periodicity, impairment tests are made to the intangible assets in order to ensure that the current value of revenues estimated for each customer loyalties' contracts is higher than the cost capitalized on that contract.

All other accounting policies adopted are consistent with those followed in the preparation of annual financial statements for the year ended 31 December 2011.

1ST QUARTER RESULTS 2012

In accordance with IAS 8 - Accounting Policies, Changes in Accounting Estimates and Errors, these changes in the Group's accounting policies were applied retrospectively. Therefore changes were made in the Consolidated Statements of Financial Position as at 1 January 2011, 31 March 2011 and 31 December 2011 and the Consolidated Income Statement for the period ended at March 31ST, 2011. The effects of these changes can be detailed as follows:

Statement of financial position at January 1, 2011

	Before change	Capitalization of cost costumer loyalty	Change in consolidation method from PROP to EQM	Restated
Total assets	7,551,813,932	18,009,890	(1,434,631,031)	6,135,192,791
Non-current assets	6,045,726,131	18,009,890	(1,335,767,767)	4,727,968,254
Investments	113,499,526	-	505,197,007	618,696,533
Goodwill	740,738,759	-	(69,708,238)	671,030,521
Investment Property	1,733,205,596	-	(1,733,205,596)	-
Other non-current assets	3,458,282,250	18,009,890	(38,050,940)	3,438,241,200
Current assets	1,506,087,801	-	(98,863,264)	1,407,224,537
Equity	1,861,562,138	13,237,269	(211,586,171)	1,663,213,236
Attributable to shareholders	1,337,473,198	7,135,338	84,657	1,344,693,193
Non-controlling interests	524,088,940	6,101,931	(211,670,828)	318,520,043
Total liabilities	5,690,251,794	4,772,621	(1,223,044,860)	4,471,979,555
Non-current liabilities	3,455,442,166	4,772,621	(1,057,438,230)	2,402,776,557
Loans	2,839,950,773	-	(788,100,738)	2,051,850,035
Deferred tax liabilities	371,308,829	4,772,621	(253,744,547)	122,336,903
Other liabilities	244,182,564	-	(15,592,945)	228,589,619
Current liabilities	2,234,809,628	-	(165,606,630)	2,069,202,998
Loans	264,464,248	-	(63,053,714)	201,410,534
Suppliers and other liabilities	1,970,345,380	-	(102,552,916)	1,867,792,464
Total equity and liabilities	7,551,813,932	18,009,890	(1,434,631,031)	6,135,192,791

Statement of financial position at March 31, 2011

	Before change	Capitalization of the costs related with costumers' loyalty contracts	Change in consolidation method from PROP to EQM	Restated
Total assets	7,432,887,197	18,012,797	(1,451,387,934)	5,999,512,060
Non-current assets	5,952,204,009	18,012,797	(1,302,309,163)	4,667,907,643
Investments	113,863,914	-	481,143,777	595,007,691
Goodwill	740,979,987	-	(69,104,087)	671,875,900
Investment Property	1,681,041,084	-	(1,681,041,084)	-
Other non-current assets	3,416,319,024	18,012,797	(33,307,769)	3,401,024,052
Current assets	1,480,683,188	-	(149,078,771)	1,331,604,417
Equity	1,878,194,080	13,239,406	(284,738,320)	1,606,695,166
Attributable to shareholders	1,276,661,599	7,217,171	(1,334,274)	1,282,544,496
Non-controlling interests	601,532,481	6,022,235	(283,404,046)	324,150,670
Total liabilities	5,554,693,117	4,773,391	(1,166,649,614)	4,392,816,894
Non-current liabilities	3,634,386,238	4,773,391	(1,000,992,059)	2,638,167,570
Loans	3,010,529,543	-	(729,633,347)	2,280,896,196
Deferred tax liabilities	377,632,435	4,773,391	(257,036,419)	125,369,407
Other liabilities	246,224,260	-	(14,322,293)	231,901,967
Current liabilities	1,920,306,879	-	(165,657,555)	1,754,649,324
Loans	259,176,494	-	(54,459,745)	204,716,749
Suppliers and other liabilities	1,661,130,385	-	(111,197,810)	1,549,932,575
Total equity and liabilities	7,432,887,197	18,012,797	(1,451,387,934)	5,999,512,060

Statement of financial position at December 31, 2011

	Before change	Capitalization of the costs related with costumers' loyalty contracts	Change in consolidation method from PROP to EQM	Restated
Total assets	7,740,715,012	17,692,621	(1,441,644,990)	6,316,762,643
Non-current assets	6,050,397,022	17,692,621	(1,321,145,276)	4,746,944,367
Investments	107,576,109	-	467,498,817	575,074,926
Goodwill	728,060,436	-	(68,246,943)	659,813,493
Investment Property	1,679,859,268	-	(1,679,859,268)	-
Other non-current assets	3,534,901,209	17,692,621	(40,537,882)	3,512,055,948
Current assets	1,690,317,990	-	(120,499,714)	1,569,818,276
Equity	1,964,971,050	13,004,076	(277,583,988)	1,700,391,138
Attributable to shareholders	1,356,845,014	7,088,613	(345,764)	1,363,587,863
Non-controlling interests	608,126,036	5,915,463	(277,238,224)	336,803,275
Total liabilities	5,775,743,962	4,688,545	(1,164,061,002)	4,616,371,505
Non-current liabilities	3,184,095,918	4,688,545	(1,025,256,825)	2,163,527,638
Loans	2,551,772,643	-	(761,037,048)	1,790,735,595
Deferred tax liabilities	382,609,963	4,688,545	(253,106,959)	134,191,549
Other liabilities	249,713,312	-	(11,112,818)	238,600,494
Current liabilities	2,591,648,044	-	(138,804,177)	2,452,843,867
Loans	644,296,261	-	(44,586,390)	599,709,871
Suppliers and other liabilities	1,947,351,783	-	(94,217,787)	1,853,133,996
Total equity and liabilities	7,740,715,012	17,692,621	(1,441,644,990)	6,316,762,643

Income statement at March 31, 2011

	Before change	Capitalization of the costs related with costumers' loyalty contracts	Change in consolidation method from PROP to EQM	Restated
Turnover	1,316,014,548	-	(51,663,160)	1,264,351,388
EBITDA	144,705,831	5,450,711	(29,812,240)	120,344,302
EBITDA margin	11.00%	0.00%	0.00%	9.52%
Provisions and impairment losses	(7,367,140)	-	1,906,194	(5,460,946)
Depreciation and amortisation	(77,361,499)	(5,447,804)	386,987	(82,422,316)
EBIT	59,977,192	2,907	(27,519,059)	32,461,040
Financial results	(26,445,237)	-	7,530,797	(18,914,440)
Share of results of associated undertakings	(3,299,467)	-	4,481,009	1,181,542
EBT	30,232,488	2,907	(15,507,253)	14,728,142
Taxes	(6,376,051)	(770)	7,995,280	1,618,459
Profit/(Loss) after taxation	23,856,437	2,137	(7,511,973)	16,346,601
Attributable to the equity holders	11,802,308	1,165	408,884	12,212,357
Attributable to non-controlling interests	12,054,129	972	(7,920,857)	4,134,244

4 GROUP COMPANIES INCLUDED IN THE CONSOLIDATED FINANCIAL STATEMENTS

Group companies included in the consolidated financial statements, their head offices and percentage of share capital held by Sonae as at 31 March 2012 and 31 December 2011 are as follows:

COMPANY	Head Office	Percentage of capital held			
		31 March 2012		31 December 2011	
		Direct	Total	Direct	Total
Sonae - SGPS, S.A.	Maia	HOLDING	HOLDING	HOLDING	HOLDING
Retail					
Arat Inmuebles, SA	a) Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Azulino Imobiliária, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
BB Food Service, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Bertimóvel - Sociedade Imobiliária, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%
Bom Momento - Restauração, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Canasta - Empreendimentos Imobiliários, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Carnes do Continente - Indústria e Distribuição Carnes, SA	a) Santarém	100.00%	100.00%	100.00%	100.00%
Chão Verde - Sociedade de Gestão Imobiliária, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Citorres - Sociedade Imobiliária, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Contibomba - Comércio e Distribuição de Combustíveis, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%
Contimobe - Imobiliária de Castelo de Paiva, SA	a) Castelo de Paiva	100.00%	100.00%	100.00%	100.00%
Continente Hipermercados, SA	a) Lisboa	100.00%	100.00%	100.00%	100.00%
Cumulativa - Sociedade Imobiliária, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Discovery Sports, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%
Edições Book.it, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%
Estevão Neves - Hipermercados da Madeira, SA	a) Madeira	100.00%	100.00%	100.00%	100.00%
Farmácia Selecção, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%
Fashion Division, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Fashion Division Canárias, SL	a) Tenerife (Spain)	100.00%	100.00%	100.00%	100.00%
Fozimo - Sociedade Imobiliária, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Fozmassimo - Sociedade Imobiliária, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%
Fundo de Investimento Imobiliário Fechado Imosede	a) Maia	54.55%	54.55%	54.55%	54.55%
Fundo de Investimento Imobiliário Imosonae Dois	a) Maia	99.94%	99.94%	99.94%	99.94%
Igimo - Sociedade Imobiliária, SA	a) Maia	100.00%	100.00%	100.00%	100.00%
Iginha - Sociedade Imobiliária, SA	a) Matosinhos	100.00%	100.00%	100.00%	100.00%

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Imoconti - Sociedade Imobiliária, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Imoestrutura - Sociedade Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Imomuro - Sociedade Imobiliária, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Imoresultado - Sociedade Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Imosistema - Sociedade Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Infofield - Informática, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Marcas MC, zRT	a)	Budapest (Hungary)	100.00%	100.00%	100.00%	100.00%
MJLF - Empreendimentos Imobiliários, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Modalfa - Comércio e Serviços, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Modalloop - Vestuário e Calçado, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Modelo Continente Hipermercados, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Modelo Hiper Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Modelo Continente International Trade, SA	a)	Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Modelo.com - Vendas p/Correspond., SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Peixes do Continente - Indústria e Distribuição de Peixes, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Pharmacontinente - Saúde e Higiene, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Pharmaconcept – Actividades em Saúde, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Predicomercial - Promoção Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Selifa - Empreendimentos Imobiliários de Fafe, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Sempre à Mão - Sociedade Imobiliária, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Sesagest - Proj.Gestão Imobiliária, SA	a)	Porto	100.00%	100.00%	100.00%	100.00%
SIAL Participações, Ltda	a)	São Paulo (Brazil)	100.00%	100.00%	100.00%	100.00%
Socijofra - Sociedade Imobiliária, SA	a)	Gondomar	100.00%	100.00%	100.00%	100.00%
Sociloures - Sociedade Imobiliária, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Soflorin, BV	a)	Amsterdam(Holland)	100.00%	100.00%	100.00%	100.00%
Sonae Capital Brasil, Lda	a)	São Paulo (Brazil)	100.00%	100.00%	100.00%	100.00%
Sonae Center Serviços II, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Sonae Investimentos, SGPS, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Sonae MC – Modelo Continente SGPS, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Sonae Retalho Espanha - Servicios Generales, SA	a)	Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Sonaegest-Soc.Gest.Fundos Investimentos, SA	a)	Maia	100.00%	90.00%	100.00%	90.00%
Sonaerp - Retail Properties, SA	a)	Porto	100.00%	100.00%	100.00%	100.00%
Sport Zone Canárias, SL	a)	Tenerife (Spain)	51.00%	51.00%	51.00%	51.00%
Sonae Specialized Retail, SGPS, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Sondis Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Sonvecap, BV	a)	Amsterdam (Holland)	100.00%	100.00%	100.00%	100.00%

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Sport Zone - Comércio de Artigos de Desporto, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Sport Zone Espanã - Comércio de Articulos de Deporte, SA	a)	Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Sport Zone spor malz.per.satis ith.ve tic.ltd.sti	a)	Istanbul (Turkey)	100.00%	100.00%	100.00%	100.00%
Têxtil do Marco, SA	a)	Marco de Canaveses	92.76%	92.76%	92.76%	92.76%
Tlantic Portugal - Sistemas de Informação, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Tlantic Sistemas de Informação, Ltda	a)	Porto Alegre (Brazil)	100.00%	100.00%	100.00%	100.00%
Todos os Dias - Com. Ret. Expl. C. Comer., SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Valor N, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Worten - Equipamento para o Lar, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Worten España Distribución, S.L.	a)	Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Worten Canárias, SL	a)	Tenerife (Spain)	51.00%	51.00%	51.00%	51.00%
Zippy - Comércio e Distribuição, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Zippy - Comércio Y Distribución, SA	a)	Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Zippy cocuk malz.dag.ith.ve tic.ltd.sti	a)	Istanbul (Turkey)	100.00%	100.00%	100.00%	100.00%
ZYEvolution-Invest.Desenv., SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Arat Inmuebles, SA	a)	Madrid (Spain)	100.00%	100.00%	100.00%	100.00%
Azulino Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
BB Food Service, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Bertimóvel - Sociedade Imobiliária, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Bom Momento - Restauração, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Canasta - Empreendimentos Imobiliários, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Carnes do Continente - Indústria e Distribuição Carnes, SA	a)	Santarém	100.00%	100.00%	100.00%	100.00%
Chão Verde - Sociedade de Gestão Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Citorres - Sociedade Imobiliária, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Contibomba - Comércio e Distribuição de Combustíveis, SA	a)	Matosinhos	100.00%	100.00%	100.00%	100.00%
Contimobe - Imobiliária de Castelo de Paiva, SA	a)	Castelo de Paiva	100.00%	100.00%	100.00%	100.00%

Telecommunications

Be Artis - Conceção, Construção e Gestão de Redes de Comunicações, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Be Towering – Gestão de Torres de Telecomunicações, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Cape Technologies Limited	a)	Dublin (Ireland)	100.00%	53.90%	100.00%	54.51%
Digitmarket - Sistemas de Informação, SA	a)	Maia	75.10%	40.48%	75.10%	40.94%
Lugares Virtuais, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Magma - Operação de Titularização de Créditos	c)	Portugal	100.00%	53.90%	100.00%	54.51%

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Mainroad – Serviços em Tecnologias de Informação, S.A.	a)	Maia	100.00%	53.90%	100.00%	54.51%
Miauger - Org. Gestão Leilões Electrónicos, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Optimus - Comunicações, SA	a)	Maia	100.00%	53.90%	100.00%	54.54%
PCJ-Público, Comunicação e Jornalismo, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Per-Mar - Sociedade de Construções, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Praesidium Services Limited	a)	Berkshire (R.U.)	100.00%	53.90%	100.00%	54.51%
Público - Comunicação Social, SA	a)	Porto	100.00%	53.90%	100.00%	54.51%
Saphety Level - Trusted Services, SA	a)	Maia	86.99%	46.89%	86.99%	47.42%
Sonaecom BV	a)	Amsterdam (Holland)	100.00%	53.90%	100.00%	54.51%
Sonae Telecom, SGPS, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Sonaecom - Sistemas de Informação, SGPS, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
1) Sonaecom – Serviços Partilhados, SGPS, SA	a)	Maia	100.00%	53.90%	-	-
Sonaecom - Sistemas de Información España, SL	a)	Madrid	100.00%	53.90%	100.00%	54.51%
Sonaecom, SGPS, SA	a)	Maia	54.54%	53.90%	55.63%	54.51%
Sonaetelecom, BV	a)	Amsterdam (Holland)	100.00%	53.90%	100.00%	54.51%
Sontária – Empreendimentos Imobiliários, SA	a)	Maia	100.00%	53.90%	100.00%	54.51%
Tecnológica Telecomunicações, Ltda	a)	Rio de Janeiro (Brazil)	99.99%	53.85%	99.99%	54.46%
We Do Consulting - Sistemas de Informação, SA	a)	Maia	100.00%	54.51%	100.00%	54.51%
We Do Brasil Soluções Informáticas, Ltda	a)	Rio de Janeiro (Brazil)	99.91%	53.85%	99.91%	54.46%
We Do Poland Sp.Z.o.o.	a)	Poznan (Polonia)	100.00%	53.90%	100.00%	54.51%
We Do Technologies Americas, Inc.	a)	Miami (EUA)	100.00%	53.90%	100.00%	54.51%
We Do Technologies Australia PTY Limited	a)	Australia	100.00%	53.90%	100.00%	54.51%
We Do Technologies BV	a)	Amsterdam (Holland)	100.00%	53.90%	100.00%	54.51%
We Do Technologies Chile, SpA	a)	Santiago (Chile)	100.00%	53.90%	100.00%	54.51%
We Do Technologies Egypt Limited Liability Company	a)	Cairo (Egypt)	100.00%	53.90%	100.00%	54.51%
We Do Technologies Mexico S. de RL	a)	City of México	100.00%	53.90%	100.00%	54.51%
We Do Technologies Panamá SA	a)	City of Panamá	100.00%	53.90%	100.00%	54.51%
We Do Technologies Singapore PTE. LDT	a)	Singapore	100.00%	53.90%	100.00%	54.51%
We Do Technologies (UK) Limited	a)	Berkshire (R.U.)	100.00%	53.90%	100.00%	54.51%
Investment Management						
ADD Avaliações Engenharia de Avaliações e Perícias, Ltda	a)	Brazil	100.00%	50.00%	100.00%	50.00%
ADDmakler Administração e Corretagem de Seguros, Ltda	a)	Brazil	99.98%	50.00%	99.98%	50.00%
ADDmakler Administradora, Corretora de Seguros Partic. Ltda	a)	Brazil	100.00%	50.00%	100.00%	50.00%

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Fontana Corretora de Seguros Ltda	a)	Brazil	99.99%	50.01%	99.99%	50.01%
Herco Consultoria de Risco e Corretora de Seguros, Ltda	a)	Brazil	100.00%	50.01%	100.00%	50.01%
HighDome PCC Limited	a)	Malta	100.00%	50.01%	100.00%	50.01%
Larim Corretora de Resseguros Ltda	a)	Brazil	99.99%	50.01%	99.99%	50.01%
Lazam/mds Correctora Ltda	a)	Brazil	100.00%	50.01%	100.00%	50.01%
MDS Auto - Mediação de Seguros, SA	a)	Porto	50.01%	25.01%	50.00%	25.01%
MDS - Corretor de Seguros, SA	a)	Porto	100.00%	50.01%	100.00%	50.01%
MDS, SGPS, SA	a)	Maia	50.01%	50.01%	50.01%	50.01%
MDS Consulting, SA	a)	Maia	100.00%	50.01%	100.00%	50.01%
MDS Malta Holding Limited	a)	Malta	100.00%	50.01%	100.00%	50.01%
Miral Administração e Corretagem de Seguros, Ltda	a)	Brasil	100.00%	50.01%	100.00%	50.01%
Mds Knowledge Centre, Unipessoal, Lda	a)	Lisboa	100.00%	100.00%	100.00%	100.00%
MDS Affinity-Sociedade de Mediação Lda	a)	Porto	100.00%	50.01%	100.00%	50.01%
Polinsur - Mediação de Seguros, Lda	a)	Oeiras	100.00%	50.01%	100.00%	50.01%
Modelo - Distribuição de Materiais de Construção, SA	b)	Maia	50.00%	50.00%	50.00%	50.00%
Quorum Corretora de Seguros, Ltda	a)	Brazil	100.00%	50.01%	100.00%	50.01%
RSI Corretora de Seguros, Ltda	a)	Brazil	100.00%	50.01%	100.00%	50.01%
Serenitas - Soc. Mediação Seguros, Lda	a)	Lisboa	100.00%	50.01%	100.00%	50.01%
Terra Nossa Corretora de Seguros, Ltda	a)	Brazil	100.00%	50.01%	100.00%	50.01%

Others

Libra Serviços, Lda	a)	Funchal	100.00%	100.00%	100.00%	100.00%
Sonae Investments, BV	a)	Amsterdam (Holland)	100.00%	100.00%	100.00%	100.00%
Sonae RE, SA	a)	Luxemburg	99.92%	99.92%	99.92%	99.92%
Sonaecenter Serviços, SA	a)	Maia	100.00%	100.00%	100.00%	100.00%
Sontel, BV	a)	Amsterdam (Holland)	100.00%	100.00%	100.00%	100.00%

- a) Control held by majority of voting rights;
- b) Control held by Management control;
- c) Control determined in accordance with SIC 12 - Special purpose entities.

1) Companies created during the period;

These companies were included in the consolidation by the full consolidation method.

5 INVESTMENTS IN JOINTLY CONTROLLED ENTITIES AND ASSOCIATED COMPANIES

Investments in jointly controlled entities and associated companies, their head offices and the percentage of share capital held as at 31 March 2012 and 31 December 2011 are as follows:

COMPANY		Head Office		Percentage of capital held		
				31 March 2012	31 December 2011	
		Total	Direct	Total	Direct	
Retail						
Sempre a Postos - Produtos Alimentares e Utilidades, Lda		Lisboa	25.00%	25.00%	25.00%	25.00%
Mundo Vip - Operadores Turísticos, SA		Lisboa	33.34%	33.34%	33.34%	33.34%
Shopping Centers						
8ª avenida Centro Comercial, SA		Maia	100.00%	23.75%	100.00%	23.75%
1)	3DO Shopping Centre GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1)	3shoppings - Holding, SGPS, SA	Maia	100.00%	25.05%	100.00%	25.05%
1)	Adlands BV	Amsterdam (Holland)	50.00%	25.00%	50.00%	25.00%
1)	Aegean Park, SA	Athens (Greece)	100.00%	25.00%	100.00%	25.00%
1)	Airone - Shopping Centre, Srl	Milan (Italy)	100.00%	25.05%	100.00%	25.05%
ALBCC – Albufeirashopping – Centro Comercial, SA		Maia	50.00%	11.88%	50.00%	11.88%
1)	ALEXA Administration GmbH	Berlin (Germany)	100.00%	25.00%	100.00%	25.00%
Alexa Asset GmbH & Co		Dusseldorf (Germany)	25.00%	2.25%	25.00%	2.25%
1)	ALEXA Holding GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1)	ALEXA Shopping Centre GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1)	Algarveshopping - Centro Comercial, SA	Maia	100.00%	25.05%	100.00%	25.05%
1)	ARP Alverca Retail Park, SA	Maia	50.00%	25.00%	50.00%	25.00%
1)	Arrábidashopping - Centro Comercial, SA	Maia	50.00%	12.53%	50.00%	12.53%
1)	Avenida M-40, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1)	Beralands BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
Cmpo Limpo Lda		S. Paulo (Brazil)	20.00%	5.00%	20.00%	5.00%
1)	Cascaishopping - Centro Comercial, SA	Maia	50.00%	12.53%	50.00%	12.53%
1)	Cascaishopping Holding I, SGPS, SA	Maia	100.00%	25.05%	100.00%	25.05%
1)	CCCB Caldas da Rainha - Centro Comercial,SA	Maia	100.00%	50.00%	100.00%	50.00%
1)	Centro Colombo - Centro Comercial, SA	Maia	100.00%	12.53%	100.00%	12.53%
1)	Centro Vasco da Gama - Centro Comercial, SA	Maia	50.00%	12.53%	50.00%	12.53%
1)	Coimbrashopping - Centro Comercial, SA	Maia	100.00%	25.05%	100.00%	25.05%

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1) Colombo Towers Holding, BV	The Hague (Holland)	50.00%	25.00%	50.00%	25.00%
1) Craiova Mall BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Dortmund Tower GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1) Dos Mares - Shopping Centre, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1) Dos Mares - Shopping Centre, SA	Madrid (Spain)	100.00%	25.05%	100.00%	25.05%
1) El Rosal Shopping, SA	Madrid (Spain)	100.00%	50.00%	100.00%	50.00%
1) Estação Viana - Centro Comercial, SA	Viana do Castelo	100.00%	25.05%	100.00%	25.05%
1) Freccia Rossa - Shopping Centre, Srl	Milan (Italy)	50.00%	25.00%	50.00%	25.00%
1) Fundo de Investimento Imobiliário Parque Dom Pedro Shopping Center (FundII)	São Paulo (Brazil)	50.00%	3.99%	50.00%	3.99%
1) Fundo de Investimento Imobiliário Shopping Parque Dom Pedro Shopping	São Paulo (Brazil)	87.61%	16.90%	87.61%	16.90%
1) Gaiashopping I - Centro Comercial, SA	Maia	50.00%	12.53%	50.00%	12.53%
1) Gaiashopping II - Centro Comercial, SA	Maia	100.00%	12.53%	100.00%	12.53%
1) Gli Orsi Shopping Centre 1, Srl	Milan (Italy)	100.00%	50.00%	100.00%	50.00%
1) Guimarãesshopping - Centro Comercial, SA	Maia	100.00%	25.05%	100.00%	25.05%
1) Harvey Dos Iberica, SL	Madrid (Spain)	50.00%	12.53%	50.00%	12.53%
1) Le Terrazze – Shopping Centre 1, Srl	Milan (Italy)	50.00%	25.00%	50.00%	25.00%
1) Iberian Assets, SA	Madrid (Spain)	49.78%	12.48%	49.78%	12.48%
1) Inparsi - Gestão de Galeria Comerc., SA	Maia	100.00%	50.00%	100.00%	50.00%
1) Ioannina Development of Shopping Centres, SA	Athens (Greece)	100.00%	50.00%	100.00%	50.00%
1) La Farga - Shopping Centre, SL	Madrid (Spain)	100.00%	12.48%	100.00%	12.48%
1) Larissa Development of Shopping Centres, SA	Athens (Greece)	100.00%	25.00%	100.00%	25.00%
LCC – Leiriasshopping – Centro Comercial, SA	Maia	100.00%	23.75%	100.00%	23.75%
1) Loop 5 - Shopping Centre GmbH	Dusseldorf (Germany)	50.00%	25.00%	50.00%	25.00%
Louresshopping – Centro Comercial, SA	Maia	100.00%	23.75%	100.00%	23.75%
1) Luz del Tajo - Centro Comercial, SA	Madrid (Spain)	100.00%	25.05%	100.00%	25.05%
1) Luz del Tajo, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1) Madeirashopping - Centro Comercial, SA	Funchal (Madeira)	50.00%	12.53%	50.00%	12.53%
1) Maiashopping - Centro Comercial, SA	Maia	100.00%	25.05%	100.00%	25.05%
1) Münster Arkaden, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1) Norte Shopping Retail and Leisure Centre, BV	Amsterdam (Holland)	50.00%	12.53%	50.00%	12.53%
1) Norteshopping - Centro Comercial, SA	Maia	100.00%	12.53%	100.00%	12.53%
1) Pantheon Plaza BV	Amsterdam (Holland)	50.00%	25.00%	50.00%	25.00%
1) Paracentro - Gestão de Galerias Comerciais, SA	Maia	100.00%	50.00%	100.00%	50.00%
1) Park Avenue Developement of Shopping Centers, SA	Athens (Greece)	100.00%	25.00%	100.00%	25.00%

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1)	Parque Atlântico Shopping - Centro Comercial SA	Ponta Delgada (Açores)	50.00%	12.53%	50.00%	12.53%
1)	Parque D. Pedro 1, BV Sarl	Luxemburg	100.00%	25.00%	100.00%	25.00%
1)	Parque de Famalicão - Empreendimentos Imobiliários, SA	Maia	100.00%	50.00%	100.00%	50.00%
1)	Parque Principado, SL	Madrid (Spain)	50.00%	12.53%	50.00%	12.53%
1)	Pátio Boavista Shopping, Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Pátio Goiânia Shopping, Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Pátio Londrina Empreendimentos e Participações, Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Pátio Penha Shopping, Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Pátio São Bernardo Shopping Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Pátio Sertório Shopping Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Pátio Uberlândia Shopping Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1)	Plaza Eboli - Centro Comercial, SA	Madrid (Spain)	100.00%	50.00%	100.00%	50.00%
1)	Plaza Eboli, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1)	Plaza Mayor Holding, SGPS, SA	Maia	100.00%	25.05%	100.00%	25.05%
1)	Plaza Mayor Parque de Ócio, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1)	Plaza Mayor Parque de Ócio, SA	Madrid (Spain)	100.00%	25.05%	100.00%	25.05%
1)	Plaza Mayor Shopping, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1)	Plaza Mayor Shopping, SA	Madrid (Spain)	100.00%	25.05%	100.00%	25.05%
	PORTCC – Portimãoshopping – Centro Comercial, SA	Maia	50.00%	11.88%	50.00%	11.88%
1)	Project 4, Srl	Milan (Italy)	100.00%	50.00%	100.00%	50.00%
1)	Project SC 1, BV	Amsterdam (Holland)	50.00%	25.00%	50.00%	25.00%
1)	Project SC 2, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra 2, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra 6, BV	Amsterdam (Holland)	50.00%	25.00%	50.00%	25.00%
1)	Project Sierra 8 BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1)	Project Sierra 10 BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Four SA	Bucharest (Romania)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Germany 2 (two), Shopping Centre GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Germany 3 (three), Shopping Centre, GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Germany 4 (four), Shopping Centre, GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Germany Shopping Centre 1 BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Germany Shopping Centre 2 BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Italy 2 - Development of Shopping Centres, Srl	Milan (Italy)	100.00%	50.00%	100.00%	50.00%
1)	Project Sierra Portugal VIII - Centro Comercial, SA	Maia	100.00%	50.00%	100.00%	50.00%

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1) Project Sierra Spain 1, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Project Sierra Spain 2 - Centro Comercial, SA	Madrid (Spain)	100.00%	50.00%	100.00%	50.00%
1) Project Sierra Spain 2, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Project Sierra Spain 3 - Centro Comercial, SA	Madrid (Spain)	50.00%	25.00%	50.00%	25.00%
1) Project Sierra Spain 3, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Project Sierra Spain 7 - Centro Comercial, SA	Madrid (Spain)	100.00%	50.00%	100.00%	50.00%
1) Project Sierra Spain 7, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Project Sierra Two Srl	Bucharest (Romania)	100.00%	50.00%	100.00%	50.00%
Rio Sul – Centro Comercial, SA	Lisboa	50.00%	11.88%	50.00%	11.88%
1) River Plaza BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) River Plaza Mall, Srl	Bucharest (Romania)	100.00%	50.00%	100.00%	50.00%
1) S.C. Microcom Doi Srl	Bucharest (Romania)	100.00%	50.00%	100.00%	50.00%
1) SC Aegean, BV	Amsterdam (Holland)	50.00%	25.00%	50.00%	25.00%
1) SC Mediterranean Cosmos, BV	Amsterdam (Holland)	50.00%	12.53%	50.00%	12.53%
Serra Shopping – Centro Comercial, SA	Covilhã	50.00%	11.88%	50.00%	11.88%
1) Shopping Centre Colombo Holding, BV	Amsterdam (Holland)	50.00%	12.53%	50.00%	12.53%
1) Shopping Centre Parque Principado, BV	Amsterdam (Holland)	100.00%	25.05%	100.00%	25.05%
1) Sierra Brazil 1, BV	Amsterdam (Holland)	100.00%	25.00%	100.00%	25.00%
1) Sierra Central, S.A.S.	Santiago de Cali (Colombia)	50.00%	25.00%	50.00%	25.00%
1) Sierra Charagionis Development of Shopping Centers, SA	Athens (Greece)	50.00%	25.00%	50.00%	25.00%
1) Sierra Corporate Services Holland, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Sierra Development of Shopping Centres Greece, SA	Athens (Greece)	100.00%	50.00%	100.00%	50.00%
1) Sierra Berlin Holding BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Sierra Developments Holding, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Sierra Developments Romania SRL	Bucharest (Romania)	100.00%	50.00%	100.00%	50.00%
1) Sierra Developments, SGPS, SA	Maia	100.00%	50.00%	100.00%	50.00%
1) Sierra Enplanta, Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1) Sierra European Retail Real Estate Assets Holdings, BV	Amsterdam (Holland)	50.10%	25.05%	50.10%	25.05%
1) Sierra Germany GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1) Sierra GP, Limited	Guernsey (U.K.)	100.00%	49.99%	100.00%	49.99%
1) Sierra Investimentos Brasil Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1) Sierra Investments (Holland) 1, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Sierra Investments (Holland) 2, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%

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1) Sierra Investments Holding, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Sierra Investments SGPS, SA	Maia	100.00%	50.00%	100.00%	50.00%
1) Sierra Italy Holding, BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Sierra Italy, Srl	Milan (Italy)	100.00%	50.00%	100.00%	50.00%
1) Sierra Portugal, SA	Lisboa	100.00%	50.00%	100.00%	50.00%
1) Sierra Management, SGPS, SA	Maia	100.00%	50.00%	100.00%	50.00%
1) Sierra Property Management Greece, SA	Athens (Greece)	100.00%	50.00%	100.00%	50.00%
1) Sierra Property Management, Srl	Bucharest (Romania)	100.00%	50.00%	100.00%	50.00%
1) Sierra Solingen Holding GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1) Sierra Spain – Shopping Centers Services, SL	Madrid (Spain)	100.00%	50.00%	100.00%	50.00%
1) Solingen Shopping Center GmbH	Dusseldorf (Germany)	100.00%	50.00%	100.00%	50.00%
1) Sonae Sierra Brasil, SA	São Paulo (Brazil)	66.65%	16.66%	66.65%	16.66%
1) Sonae Sierra Brazil, BV Sarl	Luxemburg	50.00%	25.00%	50.00%	25.00%
1) Sonae Sierra, SGPS, SA	Maia	50.00%	50.00%	50.00%	50.00%
1) SPF - Sierra Portugal	Luxemburg	100.00%	50.00%	100.00%	50.00%
SPF - Sierra Portugal Real Estate, Sarl	Luxemburg	47.50%	23.75%	47.50%	23.75%
1) Torre Ocidente - Imobiliária, SA	Maia	50.00%	12.50%	50.00%	12.50%
1) Unishopping Administradora, Ltda	São Paulo (Brazil)	100.00%	16.66%	100.00%	16.66%
1) Unishopping Consultoria Imobiliária, Ltda	São Paulo (Brazil)	99.98%	16.66%	99.98%	16.66%
1) Valecenter, Srl	Milan (Italy)	100.00%	25.05%	100.00%	25.05%
1) Via Catarina - Centro Comercial, SA	Maia	50.00%	12.53%	50.00%	12.53%
1) Vuelta Omega, S.L.	Madrid (Spain)	100.00%	12.53%	100.00%	12.53%
1) Weiterstadt Shopping BV	Amsterdam (Holland)	100.00%	50.00%	100.00%	50.00%
1) Zubiarte Inversiones Inmobiliarias, SA	Madrid (Spain)	49.83%	12.48%	49.83%	12.48%

Telecommunications

1) Unipress - Centro Gráfico, Lda	Vila Nova de Gaia	50.00%	26.95%	50.00%	27.26%
SIRS – Sociedade Independente de Radiodifusão Sonora, SA	Porto	45.00%	24.30%	45.00%	24.53%

Investment Management

Cooper Gay Swett & Crawford Ltd	U.K.	25.10%	12.55%	25.10%	12.55%
1) Equador & Mendes - Agência de Viagens e Turismo, Lda	Lisboa	50.00%	37.50%	50.00%	37.50%
1) Marcas do Mundo - Viagens e Turismo, Sociedade Unipessoal, Lda	Lisboa	50.00%	50.00%	50.00%	50.00%
1) Movimentos Viagens - Viagens e Turismo, Sociedade Unipessoal, Lda	Lisboa	50.00%	50.00%	50.00%	50.00%

1)	Nova Equador Internacional, Agência de Viagens e Turismo, Lda	Lisboa	50.00%	50.00%	50.00%	37.50%
1)	Puravida - Viagens e Turismo, Lda	Lisboa	50.00%	50.00%	50.00%	50.00%
1)	Nova Equador P.C.O. e Eventos, Sociedade Unipessoal, Lda	Lisboa	50.00%	50.00%	50.00%	37.50%
1)	Raso SGPS, SA	Lisboa	50.00%	50.00%	50.00%	50.00%
1)	Raso - Viagens e Turismo, SA	Lisboa	50.00%	50.00%	50.00%	50.00%
1)	Viagens y Turismo de Geotur España, S.L.	Madrid (Spain)	50.00%	50.00%	50.00%	50.00%

1) Jointly controlled entities included by the proportional method in 2011 (Note 3).

Jointly controlled entities and associated companies were consolidated through the equity method.

The value of investments in jointly controlled and associated companies can be analyzed as follows:

COMPANY	31 March 2012	31 December 2011 Restated
Retail		
Sempre a Postos - Produtos Alimentares e Mundo Vip - Operadores Turísticos, SA	1,031,441	1,006,690
	1,101,337	1,101,337
Shopping Centres		
Sonae Sierra SGPS, SA (consolidated)	498,531,939	503,322,781
Telecommunications		
SIRS - Sociedade Independente de Radiodifusão	214,814	661,185
Investment Management		
Cooper Gay Swett & Crawford Ltd	18,582,687	18,566,435
Raso SGPS, SA (consolidated)	8,986,676	9,475,661
Total	528,448,893	534,134,089

The aggregated values of main financial indicators of jointly controlled entities and associated companies are as follows:

	Assets		Liabilities	
	31 March 2012	31 December 2011 Restated	31 March 2012	31 December 2011 Restated
Retail	22,327,332	22,327,332	21,044,150	21,044,150
Shopping Centres	2,292,900,422	2,373,288,733	962,392,230	1,007,923,306
Telecommunications	6,674,911	7,115,708	5,538,721	6,008,405
Investment Management	449,520,374	676,395,425	467,441,361	732,213,964
Total	2,771,423,039	3,079,127,198	1,456,416,462	1,767,189,825

	Income		Expenses	
	31 March 2012	31 March 2011 Restated	31 March 2012	31 March 2011 Restated
Retail	21,227,959	21,227,959	21,385,924	21,385,924
Shopping Centres	74,166,313	88,466,263	53,271,003	69,117,818
Telecommunications	997,156	1,104,803	871,666	934,300
Investment Management	83,390,370	79,580,471	87,707,242	82,510,947
Total	179,781,798	190,379,496	163,235,835	173,948,989

During the periods ended as at 31 March 2012 and 2011 movements in Investments in associated companies are made up as follows:

	31 March 2012			31 março 2011 Reexpresso		
	Proportion on equity	Goodwill	Total investment	Proportion on equity	Goodwill	Total investment
Investments						
Initial balance as at January,1	358,778,934	175,355,155	534,134,089	401,118,781	174,279,048	575,397,829
Equity method						
Share of result in associated companies	6,407,484	-	6,407,484	1,181,542	-	1,181,542
Distributed dividends	(10,567,050)	-	(10,567,050)	(11,867,610)	-	(11,867,610)
Effect in equity capital and non-controlling interests	(1,540,581)	14,951	(1,525,630)	(13,598,283)	900,535	(12,697,748)
	<u>353,078,787</u>	<u>175,370,106</u>	<u>528,448,893</u>	<u>376,834,430</u>	<u>175,179,583</u>	<u>552,014,013</u>

The effect on equity results primarily from the effect of currency translation companies with a functional currency other than euro.

6 GROUP COMPANIES, JOINTLY CONTROLLED COMPANIES AND ASSOCIATED COMPANIES EXCLUDED FROM CONSOLIDATION AND OTHER NON-CURRENT INVESTMENTS

Group companies, jointly controlled companies and associated companies excluded from consolidation and other non-current investments, their head offices, percentage of share capital held and book value as at 31 March 2012 and 31 December 2011 are made up as follows:

COMPANY	Head Office	Percentage of capital held				Value in the statement of financial position	
		31 March 2012		31 December 2011		31 March 2012	31 December 2011 Restated
		Direct	Total	Direct	Total		
Retail							
Dispar - Distrib. de Participações, SGPS, SA	Lisbon	14.28%	14.28%	14.28%	14.28%	9,976	9,976
Insco - Insular de Hipermerc., SA	Ponta Delgada	10.00%	10.00%	10.00%	10.00%	748,197	748,197
Telecommunications							
Lusa - Agên. de Notícias de Portugal, SA	Lisbon	1.38%	0.75%	1.38%	0.75%	197,344	197,344
Other investments						36,090,505	39,985,320
Total (Note 10)						37,046,022	40,940,837

As at 31 March 2012 the caption "Other investments" includes:

- 33,724,600 euro (33,737,856 euro at 31 December 2011) for amounts deposited in an Escrow Account which are invested in investments funds with high credit rating and guarantee contractual liabilities assumed on the past sale of Brazil retail operation for which provisions have been recognized (Note 22);
- Although in accordance with the deadlines contractually established, the Escrow Account should have already been released by the buyer. That didn't happen as there are some points of disagreement on the use of the Escrow Account, namely as whether or not, to retain the Escrow Account for ongoing tax additional assessments that have not yet been decided. It is the understanding of the Board of Directors, based on legal opinions of Brazilian and Portuguese lawyers, that the company is acting in accordance with the agreement and that this amount shall be entirely received, and that there are legal means that may be operated so as to compel the buyer to authorize the reimbursement of the

Escrow account. There are negotiations currently under way between the two parties in order to release the above mentioned amount.

7 TANGIBLE ASSETS

During the three months period ended at 31 March 2012 and 2011, movements in Tangible assets as well as depreciation and accumulated impairment losses, are made up as follows:

	Tangible assets			Tangible assets in progress	Total Tangible Assets
	Land and Buildings	Plant and Machinery	Others		
Gross costs:					
Opening balance as at 1 January 2012 - restated	1,943,600,538	2,189,684,537	383,352,333	64,547,668	4,581,185,076
Capital expenditure	1,570,729	2,732,907	3,907,832	23,456,158	31,667,626
Disposals	(98,763)	(19,909,468)	(2,391,379)	(346,080)	(22,745,690)
Exchange rate effect	5,586	(14,366)	(11,670)	(1,504)	(21,954)
Transfers	2,916,620	20,024,180	2,132,693	(25,930,995)	(857,502)
Closing balance as at 31 March 2012	1,947,994,710	2,192,517,790	386,989,809	61,725,247	4,589,227,556
Accumulated depreciation and impairment losses					
Opening balance as at 1 January 2012 - restated	414,752,961	1,178,263,851	315,761,368	-	1,908,778,180
Charge for the period	9,196,632	40,234,724	9,014,531	-	58,445,887
Disposals	(42,998)	(15,840,005)	(2,271,518)	-	(18,154,521)
Exchange rate effect	(441)	(6,992)	(15,853)	-	(23,286)
Transfers	20	(46,927)	(29,544)	-	(76,451)
Closing balance as at 31 March 2012	423,906,174	1,202,604,651	322,458,984	-	1,948,969,809
Carrying amount					
As at 31 March 2012	1,524,088,536	989,913,139	64,530,825	61,725,247	2,640,257,747

	Tangible assets			Tangible assets in progress	Total Tangible Assets
	Land and Buildings	Plant and Machinery	Others		
Gross costs:					
Opening balance as at 1 January 2011 - restated	1,954,539,711	2,089,794,841	366,443,681	83,389,267	4,494,167,500
Capital expenditure	154,761	1,555,113	3,364,528	45,553,478	50,627,880
Acquisitions of subsidiaries	666,625	15,936	406,591	-	1,089,152
Disposals	(32,327,364)	(44,174,088)	(4,110,161)	(707,097)	(81,318,710)
Exchange rate effect	(8,145)	(56,429)	(150,996)	(1,026)	(216,596)
Transfers	5,005,043	54,642,740	6,325,964	(58,662,451)	7,311,296
Closing balance as at 31 March 2011 - restated	1,928,030,631	2,101,778,113	372,279,607	69,572,171	4,471,660,522
Accumulated depreciation and impairment losses					
Opening balance as at 1 January 2011 - restated	382,594,714	1,100,870,423	295,320,263	-	1,778,785,400
Charge for the period	11,600,628	39,969,755	9,259,653	-	60,830,036
Acquisitions of subsidiaries	55,875	15,936	366,305	-	438,116
Disposals	(6,204,625)	(37,120,296)	(4,064,180)	-	(47,389,101)
Exchange rate effect	(2,234)	(33,557)	(71,084)	-	(106,875)
Transfers	182,680	5,553,283	22,285	-	5,758,248
Closing balance as at 31 March 2011 - restated	388,227,038	1,109,255,544	300,833,242	-	1,798,315,824
Carrying amount					
As at 31 March 2011 - restated	1,539,803,593	992,522,569	71,446,365	69,572,171	2,673,344,698

The additions for the periods ended at March 31st, 2012 include a set of assets associated with the operation of UMTS (Universal Mobile Telecommunications Service), the HSDPA (Kangaroo Express), GSM (Global Standard for Mobile Communications), GPRS (General Packet Radio Service), the FTTH (Fibre-to-the-Home) and LTE (Long Term Evolution), part of which are associated with ongoing projects, so remain registered in 'tangible fixed assets in progress'.

Disposals for the period ended at March 31st, 2012 correspond mainly to the sale of a pool of assets related to 2G, 3G and Microwave (MW) of the telecommunications sector.

Major amounts included in the caption “Tangible assets in progress”, refer to the following projects:

	31 March 2012	31 March 2011 Restated
Refurbishment and expansion of stores in the retail businesses located in Portugal	13,538,648	25,106,853
Refurbishment and expansion of stores in the retail businesses located in Spain	2,082,704	8,727,920
Projects of "Continente" stores for which advance payments were made	9,185,528	10,389,232
Deployment of fixed and mobile network	30,207,793	23,143,180
Others	6,710,574	2,204,986
	<u>61,725,247</u>	<u>69,572,171</u>

8 INTANGIBLE ASSETS

During the three month period ended at 31 March 2012 and 2011, movements in Intangible assets as well as depreciation and accumulated impairment losses, are made up as follows:

	Intangible assets			
	Patents and other similar rights	Others	Intangible assets in progress	Total Intangible Assets
Gross costs:				
Opening balance as at 1 January 2012 - restated	461,394,359	512,244,173	134,955,822	1,108,594,354
Capital expenditure	6,848,564	352,035	7,832,063	15,032,662
Disposals	(6,253,388)	(22,005)	(94,034)	(6,369,427)
Exchange rate effect	3,179	(240,392)	180	(237,033)
Transfers	118,832	11,201,343	(9,672,927)	1,647,248
Closing balance as at 31 March 2012	<u>462,111,546</u>	<u>523,535,154</u>	<u>133,021,104</u>	<u>1,118,667,804</u>
Accumulated depreciation and impairment losses				
Opening balance as at 1 January 2012 - restated	171,505,301	357,307,264	-	528,812,565
Charge for the period	10,809,707	11,311,624	-	22,121,331
Disposals	(6,248,168)	(927)	-	(6,249,095)
Exchange rate effect	94	(106,984)	-	(106,890)
Transfers	-	3,099	-	3,099
Closing balance as at 31 March 2012	<u>176,066,934</u>	<u>368,514,076</u>	<u>-</u>	<u>544,581,010</u>
Carrying amount				
As at 31 March 2012	<u>286,044,612</u>	<u>155,021,078</u>	<u>133,021,104</u>	<u>574,086,794</u>

	Intangible assets			Total Intangible Assets
	Patents and other similar rights	Others	Intangible assets in progress	
Gross costs:				
Opening balance as at 1 January 2011 - restated	454,452,874	457,236,583	32,135,978	943,825,435
Capital expenditure	1,220,592	237,078	7,491,676	8,949,346
Disposals	(45,428)	(14,902)	(329,543)	(389,873)
Exchange rate effect	(531)	(1,447,148)	(445)	(1,448,124)
Transfers	5,219,676	13,591,856	(12,865,125)	5,946,407
Closing balance as at 31 March 2011 - restated	460,847,183	469,603,467	26,432,541	956,883,191
Accumulated depreciation and impairment losses				
Opening balance as at 1 January 2011 - restated	146,812,550	322,196,976	-	469,009,526
Charge for the period	10,958,139	10,634,141	-	21,592,280
Disposals	(3,157)	(2,092)	-	(5,249)
Exchange rate effect	(257)	(279,394)	-	(279,651)
Transfers	(152,870)	261	-	(152,609)
Closing balance as at 31 March 2011 - restated	157,614,405	332,549,892	-	490,164,297
Carrying amount				
As at 31 March 2011 - restated	303,232,778	137,053,575	26,432,541	466,718,894

As at 31 March 2012 and 2011, Sonae kept recorded under the heading "Patents and other similar rights" the amounts of 177,899,536 euro and 188,847,655 euro, respectively, that correspond to the investments net of depreciations made in the development of the UMTS network, including: (i) 56,255,402 euro (amount of 59,255,690 euro in 2011) relating to the license; (ii) 18,796,992 euro (amount of 19,799,499 euro in 2011) related to the agreement signed in 2002 between Oni Way and the other three mobile telecommunication operators in Portugal with licenses; (iii) 5,773,124 euro (amount of 6,081,024 euro in 2011) related to a contribution to the Information Society Fund, established in 2007, under an agreement made between the Ministry of Public Works, Transport and Communications ("Ministério das Obras Públicas, Transportes e Comunicações") and the three mobile telecommunication operators in Portugal; and (iv) 92,267,526 euro (amount of 98,648,604 euro in 2011) relating to the "Iniciativas E" program, the latter relating to commitments assumed by Sonae in the "Fund for Information Society".

Intangible assets in progress, March 31, 2012 includes the current value of the charges relating to the acquisition of Spectrum for 4th Generation, worth 110.4 million euro Telecommunications segment.

Additionally, this heading also includes the fair value attributed to a group of brands with indefinite useful lives, among which the "Continente" brand, 75,000,000 euro (the same amount as at 2011).

9 GOODWILL

During the three month periods ended at 31 March 2012 and 2011 movements in goodwill, as well as in corresponding impairment losses, were made up as follows:

	31 March 2012	31 March 2011 Restated
Gross value:		
Opening balance	664,766,628	673,559,363
New companies in the consolidation perimeter	-	2,332,375
Increases	-	224,655
Transfers	(123,736)	-
Currency translation	(242,962)	(1,711,651)
Closing balance	664,399,930	674,404,742
Accumulated impairment losses:		
Opening balance	4,953,135	2,528,842
Increases	-	-
Closing balance	4,953,135	2,528,842
Carrying amount:	659,446,795	671,875,900

10 OTHER INVESTMENTS

During the three months period ended 31 March 2012 and 2011 movements in other investments were made up as follows:

	31 March 2012		31 March 2011 Restated	
	Non-current	Current	Non-current	Current
Investments in group companies, jointly controlled companies or associated companies excluded from consolidation				
Opening balance as at 1 January - restated	164,090	-	224,090	-
Transfers	-	-	(60,000)	-
Closing balance as at 31 March	164,090	-	164,090	-
Accumulated impairment losses	-	-	-	-
	164,090	-	164,090	-
Other investments:				
Fair value (net of impairment losses) as at 1 January - restated	40,776,747	3,064,149	43,074,614	15,195,954
Acquisitions in the period	600,484	70,071	484	1,661,695
Disposals in the period	(4,495,299)	(480,750)	(79,510)	(12,545,195)
Increase/(Decrease) in fair value	-	-	(166,000)	-
Fair value (net of impairment losses) as at 31 March	36,881,932	2,653,470	42,829,588	4,312,454
Other Investments (Note 6)	37,046,022	2,653,470	42,993,678	4,312,454
Derivative financial instruments (Note 18)				
Fair value as at 1 January	-	2,797,069	-	457,160
Increase/(Decrease) in fair value	-	(2,644,936)	-	112,877
Fair value as at 31 March	-	152,133	-	570,037
	37,046,022	2,805,603	42,993,678	4,882,491

The financial investments in group companies, jointly controlled companies or associated companies excluded from consolidation are recorded at the acquisition cost net of impairment losses. It is Sonae understanding that no reliable fair value estimate could be made as there is no market data available for these investments. The heading of Other non-current investments includes 3,157,328 euro (2,456,471 euro as at 31 March 2011) of investments recorded at the cost net of impairment losses for the same reasons.

The investments available for sale are net of impairment losses (Note 22) amounting to 94,298 euro (82,981 euro as at 31 March 2011).

Under the caption other non-current financial investments is recorded an amount of 33,724,600 euro related to deposited amounts on an Escrow Account Note 6).

11 OTHER NON - CURRENT ASSETS

As at 31 March 2012 and 31 December 2011, Other non- current assets are detailed as follows:

	31 March 2012			31 December 2011 Restated		
	Gross Value	Accumulated impairment losses	Carrying Amount	Gross Value	Accumulated impairment losses	Carrying Amount
Loans granted to related parties	8,886,383	-	8,886,383	9,140,430	-	9,140,430
Trade accounts receivable and other debtors						
Legal deposits	846,090	-	846,090	851,831	-	851,831
Recognition of an amount receivable from Carrefour (a)	10,524,425	-	10,524,425	10,595,846	-	10,595,846
Cautions	6,004,325	-	6,004,325	5,962,373	-	5,962,373
Others	443,537	-	443,537	453,480	-	453,480
	17,818,377	-	17,818,377	17,863,530	-	17,863,530
Reinsurer's' share of technical provisions	9,626,488	-	9,626,488	10,575,646	-	10,575,646
Other non-current assets	422,326	-	422,326	412,408	-	412,408
	36,753,574	-	36,753,574	37,992,014	-	37,992,014

a) As a result of the agreements signed in 2005 by the former subsidiary - Sonae Distribuição Brazil, SA (sold to Wal-Mart in 2005) with Carrefour Comércio e Indústria Ltda, Sonae assumed responsibility to compensate Carrefour for the expenses that would arise from the 10 stores licensing process, in the Brazilian state of São Paulo, that were sold to that entity. During 2010, Carrefour triggered a bank warranty "on first demand" amounting to 25,340,145.80 Brazilian real (approximately 11 million euro) for alleged expenses incurred with the mentioned stores and that, allegedly, arose from the need to remedy deficiencies cited by competent authorities for the licensing process. However no evidence of those expenses were presented to Sonae, or proof of the necessity of carrying out such costs for the licensing process as established on the mentioned agreements.

It is the understanding of the Board of Directors and the Group attorneys that the amount paid will be recovered. The company will start the legal proceedings against Carrefour Comércio e Indústria, Ltda. to recover the above mentioned amount. It's the Board of Directors and the Group attorneys understanding that the amount is recoverable, since Carrefour has never proved the existence of the costs that it claims and which validate the usage of the above mentioned warranty, or through the warranty expiration date (according with Brazilian law).

According to Group attorneys, the amount improperly received by Carrefour for which a reimbursement will be requested (25,340,145.80 Brazilian real), will earn interests at the SELIC rate, and it is the Board of Directors understanding that the legal proceedings will last up to 7 years.

12 TRADE ACCOUNTS RECEIVABLE AND OTHER CURRENT ASSETS

As at 31 March 2012 and 31 December 2011, Trade account receivable and other current assets are detailed as follows:

	31 March 2012	31 December 2011 Restated
Trade accounts receivable	209,004,157	257,235,975
Taxes recoverable	98,400,845	99,411,123
Granted loans to related companies	28,042,754	16,217,863
Other debtors		
Trade creditors - debtor balances	43,085,392	40,525,100
Special regime for payment of tax and social security debts	12,047,568	12,047,568
"Initiativas E" program	11,837,771	12,626,005
Reinsurance operations	5,406,842	7,264,352
Advances to suppliers	3,864,042	3,516,899
VAT recoverable on real estate assets and discount granted	911,057	444,020
Vouchers and gift cards	1,067,959	3,286,352
Revocation of contracts for acquisition of stores	993,486	343,779
Advances to agents	975,699	875,217
Accounts receivable from the disposal of fixed assets	781,249	884,139
Other current assets	17,653,409	15,732,383
	98,624,474	97,545,814
Other current assets		
Invoices to be issued	55,699,030	56,960,732
Commercial Discounts	26,719,064	29,937,096
Prepayments of external supplies and services	20,601,456	18,552,692
Prepayments - Rents	7,803,507	6,563,537
Commissions to be received	1,458,696	1,794,095
Other current assets	13,092,449	11,360,372
	125,374,202	125,168,524
Accumulated impairment losses in receivables accounts (Note 22)	(94,653,419)	(103,217,668)
	464,793,013	492,361,631

13 DEFERRED TAX

Deferred tax assets and liabilities as at 31 March 2012 and 31 December 2011 can be detailed as follows, split between the different types of temporary differences:

	Deferred tax assets		Deferred tax liabilities	
	31 March 2012	31 December 2011 Restated	31 March 2012	31 December 2011 Restated
Difference between fair value and acquisition cost	3,543,505	3,408,306	39,979,930	40,380,932
Harmonisation adjustments	6,926,923	7,018,308	61,920,420	60,359,533
Provisions and impairment losses not accepted for tax purposes	38,150,261	38,080,776	-	-
Write off of tangible and intangible assets	41,255,892	43,925,949	-	-
Write off of deferred costs	18,519,161	20,202,721	12,574	12,574
Valuation of hedging derivatives	251,621	9,426	13,072	582,921
Temporary differences arising from the securitization operation	5,635,000	6,440,000	-	-
Amortisation of Goodwill for tax purposes	-	-	22,685,052	22,336,051
	-	-	3,329,423	4,688,545
Revaluation of tangible assets	-	-	1,812,919	1,845,556
Tax losses carried forward	107,175,510	96,826,480	-	-
Reinvested capital gains/(losses)	-	-	1,164,820	1,197,663
Others	6,122,336	5,963,283	2,237,624	2,787,774
	227,580,209	221,875,249	133,155,834	134,191,549

In accordance with the tax statements and tax estimates presented by companies that recorded deferred tax assets arising from tax losses carried forward, as at 31 March 2012 and 31 December 2011, and using exchange rates effective at that time, tax losses carried forward can be summarised as follows:

	31 March 2012			31 December 2011 Restated		
	Tax losses carried forward	Deferred tax assets	Time limit	Tax losses carried forward	Deferred tax assets	Time limit
With limited time use						
Generated in 2007	1,223,112	305,778	2013	1,223,112	305,778	2013
Generated in 2008	1,522,393	380,598	2014	1,522,393	380,598	2014
Generated in 2009	26,545,176	6,636,294	2015	26,546,566	6,636,641	2015
Generated in 2010	99,670	24,918	2014	99,670	24,918	2014
Generated in 2011	1,209,525	302,381	2015	1,209,525	302,381	2015
Generated in 2012	27,479,314	6,876,480	2016	-	-	
	58,079,190	14,526,449		30,601,266	7,650,316	
Without limited time use	2,017,834	454,713		2,179,028	509,519	
With a time limit different from the above mentioned	307,199,984	92,194,348		295,437,281	88,666,645	
	309,217,818	92,649,061		297,616,309	89,176,164	
	367,297,008	107,175,510		328,217,575	96,826,480	

As at 31 March 2012 and 31 December 2011, deferred tax assets resulting from tax losses carried forward were re-assessed against each company's business plans, which are regularly updated, and available tax planning opportunities. Deferred tax assets have only been recognized to the extent that future taxable profits will arise which may be offset against available tax losses or against deductible temporary differences. This evaluation was based in the company's business plans, which are periodically reviewed and updated, and on identified and available tax planning opportunities.

As at 31 March 2012 there was tax losses carried forward tax losses carried forward, for which no deferred tax assets were recognized due to prudential reasons. These may be summarised as follows:

	31 March 2012			31 December 2011 Restated		
	Tax losses carried forward	Deferred tax credit	Time limit	Tax losses carried forward	Deferred tax credit	Time limit
With limited time use						
Generated in 2006	17,167,567	4,291,893	2012	19,421,434	4,855,359	2012
Generated in 2007	56,166,713	14,041,679	2013	56,171,546	14,042,888	2013
Generated in 2008	10,256,055	2,564,014	2014	10,256,055	2,564,014	2014
Generated in 2009	19,513,982	4,878,495	2015	24,814,767	6,203,691	2015
Generated in 2010	14,448,212	3,562,053	2014	15,265,401	3,816,351	2014
Generated in 2011	7,205,828	1,801,457	2015	7,205,829	1,801,457	2015
Generated in 2012	2,679,697	669,924	2016			
	127,438,054	31,809,515		133,135,032	33,283,760	
Without limited time use	38,382,859	10,893,701		37,624,334	10,604,792	
With a time limit different from the above mentioned	226,974,233	56,853,744		231,159,040	57,635,615	
	265,357,092	67,747,445		268,783,374	68,240,407	
	392,795,146	99,556,960		401,918,406	101,524,167	

14 CASH AND CASH EQUIVALENTS

As at 31 March 2012 and 31 December 2011, Cash and cash equivalents can be detailed as follows:

	31 March 2012	31 December 2011 Restated
Cash at hand	6,817,709	7,167,909
Bank deposits	101,723,748	262,539,711
Treasury applications	64,694,244	150,461,766
Cash and cash equivalents on the balance sheet	173,235,701	420,169,386
Bank overdrafts (Note 17)	(13,739,083)	(4,712,270)
Cash and cash equivalents on the statement of cash flows	159,496,618	415,457,116

Bank overdrafts are disclosed in the balance sheet under Current loans.

15 SHARE CAPITAL

As at 31 March 2012, the share capital, which is fully subscribed and paid for, is made up of 2,000,000,000 ordinary shares, which do not have the right to a fixed dividend, with a nominal value of 1 euro each.

On 15 November 2007, Sonae Holding sold, 132,856,072 Sonae Holding shares directly owned by the Company. The shares were sold in a market operation at the unit price of 2.06 euro per share and resulted on a cash inflow (net of brokerage commissions) of 273,398,877 euro.

On the same date, Sonae Investments, BV, wholly owned by Sonae Holding entered into a derivative financial instrument - Cash Settled Equity Swap - over a total of 132,800,000 Sonae Holding shares, representative of 6.64% of its share capital.

This transaction has a maximum maturity of three years and a strictly financial liquidation, without any duty or right for the Company or any of its associated companies in the purchase of these shares. This transaction allows Sonae Investments BV to totally maintain the economic exposure to the sold shares.

In this context, although legally all the rights and obligations inherent to these shares have been transferred to the buyer, Sonae Holding did not derecognize their own shares, recording a liability in the caption "Other non-current liabilities" (Note 19). According to the interpretation made by Sonae of the IAS 39, applied by analogy to own equity instruments, the derecognition of own shares is not allowed as Sonae maintains the risks and rewards arising on the instruments sold.

Consequently, Sonae maintains the deduction from Equity amounting to the acquisition cost of the 132,800,000 shares (138,568,275 euro), and has accounted for the consideration received for the above mentioned sale of own shares in the caption "Other non-current liabilities" (273,568,000 euro).

Due to the detach of Sonae Capital SGPS, SA, as at 4 January 2008, demerger rights attributable to the 132,800,000 Sonae SGPS, SA shares subject to the above mentioned agreement, Sonae recognized an asset measured at its' fair value. This asset has not been derecognized as Sonae also entered into a Cash Settled Equity Swap over the Sonae Capital SGPS, SA shares, and therefore a liability was recognized.

On 23 April 2009, 10 March 2010 and 28 March 2011 Sonae Investments BV requested a partial cancellation of the Cash settled Equity Swap for 1,134,965, 1,185,144 and 3,639,140 shares of Sonae Holding respectively. Consequently the derivative underlying asset was updated to 126,840,751 Sonae Holding shares.

On 19 October 2010 Sonae Investments BV has agreed with a financial institution to extend the maturity of the Cash Settled Equity Swap over the 130,479,891 Sonae Holding's shares. The renovation is done for a maximum of 3 additional years, until November 2013 and maintains the settlement mechanism of the transaction that remains strictly cash settled. The Cash Settled Equity Swap, over shares of Sonae Capital, was not subject to extension of maturity, and Sonae acquired 16,600,000 shares in the market representing 6.6% of the capital of Sonae Capital, in result of fair value, during the period ended at March 31st, 2012 Sonae Capital shares were sold (Note 10).

Therefore and for the transactions described above, the value of liabilities at 31 March 2012, is 56,570,975 euro on the market value of Sonae Holding (Note 19).

These liabilities are adjusted at the end of each month by the effect in Sonae Holding share price, being recognized a current asset/liability in order to present the right/obligation related to the cash settlement of the operation that resets monthly.

Additionally, the costs related to the "floating amount" based on Euribor 1 month are recorded in the income statement.

The amount receivable accrued based on dividends distributed by the company is credited to equity in order to offset the negative variation caused by their distribution.

The number of shares taken into consideration to calculate earnings per share includes the shares referred to above as a deduction to the shares issued by the Company (Note 26).

At 31 March 2012, the following entities held more than 20% of the subscribed share capital:

Entity	%
Efanor Investimentos, SGPS, SA and subsidiaries	52.98

16 NON-CONTROLLING INTERESTS

Movements in non-controlling interests during the periods ended at 31 March 2012 and 2011 are as follows:

	31 March 2012	31 March 2011 Restated
Opening balance as at 1 January	336,803,275	318,520,043
Dividends	(175,502)	(237,040)
Exchange rate effect	(176,947)	(614,176)
Acquisition of subsidiaries	-	253,523
Capital increase and share premium	-	1,276,562
Changes in hedge and fair value reserves	(41,174)	(41,684)
Others	872,441	859,198
Profit for the period attributable to non controlling interests	7,437,684	4,134,244
Closing balance	344,719,777	324,150,670

17 LOANS

As at 31 March 2012 and 31 December 2011, Loans are made up as follows:

	31 March 2012		31 December 2011 Restated	
	Outstanding amount		Outstanding amount	
	Current	Non Current	Current	Non Current
Bank loans				
Sonae, SGPS, SA - commercial paper	93,100,000	-	90,600,000	-
Sonae Investimentos, SGPS, S.A. - commercial paper	27,000,000	342,000,000	-	282,000,000
Sonae Holding affiliated	10,000,000	-	10,000,000	-
Sonae Investimentos affiliated	-	75,000,000	-	75,000,000
Sonaecom SGPS, SA - commercial paper	113,069,449	-	118,000,000	-
MDS, SGPS, SA - commercial paper	-	14,400,000	-	14,400,000
Lazam, SA	-	19,067,630	-	21,109,920
Others	3,676,197	8,333,719	3,741,249	10,000,384
	246,845,646	458,801,349	222,341,249	402,510,304
Bank overdrafts (Note 14)	13,739,083	-	4,712,270	-
Up-front fees beard with the issuance of borrowings	(265,810)	(1,071,442)	(171,289)	(1,155,243)
Bank loans	260,318,919	457,729,907	226,882,230	401,355,061
Bonds				
Bonds Sonae / 05	100,000,000	-	-	100,000,000
Bonds Sonae 2007/2014	-	150,000,000	-	150,000,000
Bonds Sonae 2007/2015	-	250,000,000	-	250,000,000
Bonds Modelo Continente / 2005 / 2012	150,000,000	-	150,000,000	-
Bonds Modelo Continente / 2007 / 2012	200,000,000	-	200,000,000	-
Bonds Sonae Distribuição / 2007 / 2015	-	200,000,000	-	200,000,000
Bonds Sonae Distribuição / 2007 / 2015	-	310,000,000	-	310,000,000
Bonds Sonae Distribuição / 2009 / 2014	16,000,000	18,000,000	16,000,000	26,000,000
Bonds Sonaecom / 2005/2013	-	150,000,000	-	150,000,000
Bonds Sonaecom / 2010/2013	30,000,000	-	-	30,000,000
Bonds Sonaecom / 2010/2015	-	40,000,000	-	40,000,000
Bonds Sonaecom / 2011/2015	-	100,000,000	-	100,000,000
Up-front fees beard with the issuance of borrowings	(408,305)	(5,530,641)	(143,080)	(6,565,687)
Bonds	495,591,695	1,212,469,359	365,856,920	1,349,434,313
Other loans	24,353	126,395	33,465	126,395
Derivative instruments (Note 18)	519,372	11,193,679	42,744	11,007,789
Other loans	543,725	11,320,074	76,209	11,134,184
Obligations under finance leases	5,721,569	30,399,147	6,894,512	28,812,037
	762,175,908	1,711,918,487	599,709,871	1,790,735,595

At 31 March 2012, Sonae has agreed lines of credit and commercial paper amounting to 1,438 million euro, out of which 620 million with firm commitments with maturity not exceeding one year and 530 million euro with firm commitments with maturity over 1 year.

Under the above mentioned lines of credit and commercial paper programs with firm commitments, Group had 541 million credit facilities available to meet its liquidity requirements.

The interest rate as at 31 March 2012 of bonds and loans were in average 2.51% (2.82% at 31 December 2011).

Bank loans bear interests at market rates based on Euribor for each interest payment term, therefore the fair value of bank loans are estimated to be similar to their market value.

The derivative instruments are recorded at fair value (Note 18).

The repayment schedule of the nominal value of loans can be summarised as follows:

	31 March 2012	31 December 2011 Restated
N+1 ^{a)}	762,330,651	599,838,416
N+2	567,445,640	470,564,282
N+3	429,033,339	395,395,553
N+4	657,949,971	781,588,750
N+5	32,764,796	117,157,936
After N+5	20,133,145	22,885,295
	<u>2,469,657,542</u>	<u>2,387,430,232</u>

a) Includes the amounts drawn under commercial paper programs.

The maturities above were estimated in accordance with the contractual terms of loans that do not include financial covenants.

18 DERIVATIVES

Exchange rate derivatives

Sonae uses exchange rate derivatives, essentially to hedge future cash flows.

As such, Sonae contracted several exchange rate forwards and options in order to manage its exchange rate exposure.

As at 31 March 2012, there is no exchange rate derivatives that are considered speculative. The fair value of derivatives hedging the exchange rate calculated based on the current market values of financial instruments equivalent exchange rate is 519,372 euro in liabilities, and assets of 152,133 euro (42,744 euro in liabilities and 2,797,069 euro in assets as at 31 December 2011).

The computation of the fair value of these financial instruments was made taking into consideration the present value at balance sheet date of the forward settlement amount of the relevant contract. The settlement amount considered in the valuation, is equal to the reference currency notional amount (foreign currency) multiplied by the difference between the contracted forward exchange rate and the forward exchange market rate to the settlement date as at the valuation date.

Gains and losses in the period arising from changes in the fair value of instruments that do not qualify for hedging accounting treatment were recorded directly in the income statement in the caption "Net financial expenses".

Gains and losses for the period arising from fair value change of derivatives qualified as hedging instruments were recorded in the caption "Hedging reserve" of Comprehensive Income.

Interest rate derivatives

The hedging instruments used by Sonae existing March 31, 2012, relate primarily to "swaps" and interest rate options ("cash flow hedges") contracted with the purpose of hedging interest rate loans amounting to 250,000,000 euro (400,000,000 euro as at 31 December 2011) whose net fair value amounted to EUR - 11,193,679 (-11,007,789 euro as at 31 December 2011) of derivatives recorded as liabilities.

Derivatives were valued considering the estimated future cash-flows, assuming the exercise of the cancellation options by the counterparties when the forward interest rates are higher than the established fixed interest rate. Sonae intends to keep these derivatives until their expiration date, therefore, this valuation is considered to be the most appropriate to estimate the future cash flow of these instruments.

These instruments for hedging interest rate are measured at fair value at the date of the statement of financial position, determined by assessments made by Sonae using the computer systems of valuation of derivative instruments and external evaluations when these systems do not allow valuation of certain instruments. Determining the fair value of financial instruments is based on, for the swaps, the update to the date of the statement of financial position of the "cash flow" future resulting from the difference between the fixed interest rate of the "leg" of the fixed derivative and variable interest rate indexed to the "leg" of the derivative variable. For options the fair value is determined based on the model of "Black-Scholes" and its variants. The estimate of future cash flows is performed based on forward prices implied in the curve and the respective market discount for the present, is performed using the interest rate curve more representative of the market, built on credible sources of information conveyed by Bloomberg, among others. Comparative prices of financial institutions, for specific or similar instruments, are used as reference for evaluation. This analysis assumes that all other variables remain constant.

Interest rate and exchange rate derivatives

As at 31 March 2012 Sonae has contracted derivatives that incorporate risk management of exchange rate risk and interest rate simultaneously.

Fair value of derivatives

The fair value of derivatives is detailed as follows:

	Assets		Liabilities	
	31 March 2012	31 December 2011 Restated	31 March 2012	31 December 2011 Restated
Derivatives not qualified as hedging				
Exchange rate (Note 10 and 17)	-	-	-	-
Hedging derivatives				
Exchange rate (Note 10 and 17)	152,133	2,797,069	519,372	42,744
Interest rate (Note 17)	-	-	11,193,679	11,007,789
	<u>152,133</u>	<u>2,797,069</u>	<u>11,713,051</u>	<u>11,050,533</u>

19 OTHER NON - CURRENT LIABILITIES

As at 31 March 2012 and 31 December 2011, "Other non-current liabilities" is detailed as follows:

	31 March 2012	31 December 2011 Restated
Shareholders loans	37,229,859	36,639,791
Fixed assets suppliers	1,714,208	1,726,708
"Iniciativas E" program	2,253,107	2,253,107
Spectrum for 4th Generation	21,602,124	27,423,410
Other non-current liabilities	72,025,060	78,286,427
Accruals and deferrals	<u>24,902,206</u>	<u>1,234,674</u>
Other non-current liabilities	<u>138,124,440</u>	<u>147,564,117</u>

The caption Shareholders loans relates to affiliated undertakings in the retail, shopping centres and investment management segments. These liabilities do not have a defined vesting date and bear interests at variable market rates.

The caption Other non-current liabilities includes the amount of 56,570,975 euro (58,219,905 euro as at 31 December 2011) related to the fair value of the derivative on Sonae Holding shares referred to in Note 15.

The caption "Spectrum for 4th Generation" is the current value of the amount to be paid in future years, in giving the subsidiary Optimus, frequency of services necessary for the development of 4th generation (Note 8).

20 SHARE-BASED PAYMENTS

In 2012 and in previous years, Sonae granted deferred performance bonuses to its directors and eligible employees. These are either based on shares to be acquired at nil cost, three years after they were attributed to the employee, or based on share options with the exercise price equal to the share price at the grant date, to be exercised three years later. In both cases, the acquisition can be exercised during the period commencing on the third anniversary of the grant date and the end of that year.

As at 31 March 2012, all plans Sonae Holding shares are recorded in the statement of financial position, "Other reserves" against "personnel expenses" of the shares at fair value determined at grant date of the plan 2012, 2011 and December 31, 2010 for the plans attributed to this change. The expenses of the action plans are recognized over the years that mediate the attribution and exercise of them.

The plans that continue to be settled in cash, shall remain recorded in the balance sheet, in the figure other liabilities of the balance sheet, and staff costs in the income statement.

As at 31 March 2012 and 31 December 2011, the market value of total liabilities arising from share-based payments, which have not yet vested, may be summarised as follows:

	Grant year	Vesting year	Number of participants	Fair value	
				31 March 2012	31 December 2011 Restated
Shares					
	2009	2012	53	4,982,294	9,416,984
	2010	2013	444	4,876,983	6,013,658
	2011	2014	442	3,984,666	6,535,923
	2012	2015	439	4,482,461	-
Total				18,326,404	21,966,565

As at 31 March 2012 and 31 December 2011 the financial statements include the following amounts corresponding to the period elapsed between those dates and the date of granting deferred bonus plans, which have not yet vested:

	31 March 2012	31 December 2011 Restated
Staff costs	1,075,462	5,818,947
Recorded in previous years	8,766,147	9,734,086
	<u>9,841,609</u>	<u>15,553,033</u>
Recorded in other liabilities	8,941,191	8,433,044
Recorded value in Other reserves	900,418	7,119,989
	<u>9,841,609</u>	<u>15,553,033</u>

21 TRADE CREDITORS AND OTHER CURRENT LIABILITIES

As at 31 March 2012 and 31 December 2011, Trade creditors and other current liabilities were made up as follows:

	31 March 2012	31 December 2011 Restated
Trade creditors	956,612,813	1,244,527,123
Taxes payable	60,955,992	68,058,001
Other creditors		
Fixed asset suppliers	44,996,091	81,500,948
Related undertakings	66,779,095	984,945
Other debts	66,565,044	60,213,370
	<u>178,340,230</u>	<u>142,699,263</u>
Other current liabilities		
Fixed assets accrued costs	8,516,542	87,109,212
Holiday pay and bonuses	109,821,649	114,622,709
Interests payable	13,591,235	16,085,067
Invoices to be issued	29,036,761	33,764,156
Commissions	3,533,552	4,107,730
Marketing expenses	13,783,321	15,219,486
Information society	14,584,234	15,793,539
Other external supplies and services	46,149,981	48,281,811
Accrued income - trade debtors	27,865,487	27,305,184
Accrued income - rents	675,114	402,199
Others	33,322,433	32,891,749
	<u>300,880,309</u>	<u>395,582,842</u>
	<u>1,496,789,344</u>	<u>1,850,867,229</u>

22 PROVISIONS AND ACCUMULATED IMPAIRMENT LOSSES

Movements in Provisions and impairment losses over the three months period ended at 31 March 2012 and 2011 were as follows:

Caption	Balance as at 1 January 2012 Restated	Increase	Decrease	Balance as at 31 March 2012
Accumulated impairment losses on investments (Note 10)	94,406	-	(108)	94,298
Accumulated impairment losses on trade account receivables and other debtors (Note 12)	103,217,668	7,263,820	(15,828,069)	94,653,419
Accumulated impairment losses on inventories	46,773,559	1,856,807	(768,966)	47,861,400
Non-current provisions	91,036,377	924,651	(4,584,309)	87,376,719
Current provisions	2,266,767	-	-	2,266,767
	<u>243,388,777</u>	<u>10,045,278</u>	<u>(21,181,452)</u>	<u>232,252,603</u>

Caption	Balance as at 1 January 2011 Restated	Increase	Decrease	Balance as at 31 March 2011 Restated
Accumulated impairment losses on investments (Note 10)	4,413	78,737	(169)	82,981
Accumulated impairment losses on trade account receivables and other debtors	93,253,216	5,725,519	(9,866,220)	89,112,515
Accumulated impairment losses on inventories	35,596,931	1,293,664	(2,243,855)	34,646,740
Non-current provisions	62,636,516	2,393,117	(3,365,282)	61,664,351
Current provisions	1,598,055	700,000	(40,006)	2,258,049
	<u>193,089,131</u>	<u>10,191,037</u>	<u>(15,515,532)</u>	<u>187,764,636</u>

As at 31 March 2012 and 31 December 2011, Provisions can be analysed as follows:

	31 March 2012	31 December 2011 Restated
Technical provisions on reinsurance	5,374,380	7,184,894
Future liabilities relating to subsidiaries of retail sold in Brazil	9,898,931	10,545,595
Dismantling of telecommunication sites	23,296,311	22,863,571
Clients Guarantees	21,077,615	21,089,854
Judicial claims	8,713,002	8,043,221
Others	21,283,247	23,576,009
	<u>89,643,486</u>	<u>93,303,144</u>

Impairment losses are deducted from the book value of the corresponding asset.

23 CONTINGENT ASSETS AND LIABILITIES

As at 31 March 2012 and 31 December 2011, major contingent liabilities were guarantees given and can be detailed as follows:

	31 March 2012	31 December 2011 Restated
Guarantees given:		
on tax claims	324,145,043	324,515,879
on judicial claims	396,015	623,465
on municipal claims	6,577,244	6,582,372
others	61,613,918	47,245,424
Guarantees provided in favor of subsidiaries (a)	208,178,303	127,221,883

Companies of Retail segment provided guarantees to the tax authorities associated with processes relating to VAT, amounting to 148.6 million euro (148.6 million euro as at 31 December 2011), for which they were made or intends to submit their disputes. This processes is a understanding of Tax Administration that the Group should credit of Value Added Tax in respect of discounts given by suppliers and calculated based on values of purchases, the Tax Administration claims alleged match services to those entities, and the relative values for the regularization in debit in Value Added Tax in favour of the group related to loyalty programs discounts offer to customers.

The above mentioned Guarantees granted in favour of Subsidiaries, were granted by Sonae SGPS in favour of subsidiaries of Sonae Investimentos Holding. The most relevant tax claims refer to: i) 60 million euro as a result of a tax appeal presented by Sonae concerning an additional tax assessment by Tax authorities, relating to 31 December 2005, following the correction of taxable income for that period as Tax authorities did not accept the recognition of tax losses incurred after the liquidation of a subsidiary of Sonae Investimentos, since it considered that the cover of losses in that subsidiary should not be part of the cost of acquisition of that investment, which is not in accordance with previous assessments of Tax Authorities; and II) the amount of 50 million euro, following a tax appeal presented by the Company concerning additional tax assessments made by Tax authorities, relating to 31 December 2002, which refer to the non-acceptance by Tax authorities of tax losses related to the sale and liquidation of a subsidiary of the Group.

The caption "Guarantees given on tax claims" include a granted guarantee on a tax claim of a Retail segment company in Brazil of approximately 27 million euro (65.6 million Brazilian real and the same amount at 31 December 2011), which is being judged by tax court, and the difference refers to accruals.

In addition to the previously disclosed guarantees, as a consequence of the sale of a subsidiary company in Brazil, Sonae guaranteed the buyer all the losses incurred by that company arising on unfavourable decisions not open for appeal, concerning tax lawsuits on transactions that took place before the sale date (13 December 2005) and that exceed 40 million euro. As at 31 March 2012, the amount claimed by the Brazilian Tax Authorities, concerning the tax lawsuits still in progress, which the company's lawyers assess as having a high probability of loss, plus the amounts already paid (26 million euro) related to programmes for the Brazilian State of tax recovery, amount to near 39.3 million euro (39.3 million euro at 31 December 2011).

Furthermore, there are other tax lawsuits totalling 57.3 million euro (57.3 million euro at 31 December 2011) for which the Board of Directors, based on the lawyers' assessment, understands will not imply future losses to the old subsidiary.

For the year ended at 31 December 2010, a subsidiary from the Telecommunications Business segment was notified of the Report of Tax Inspection, where it considers that it is inappropriate the increase, when calculating the taxable profit for the year 2008, of the amount of 100 million euro, with respect to initial price of future credits transferred to securitization. The settlement note, was received on April 2011, and Sonae will challenge that decision. It's the Board of Directors understanding that there are strong arguments to obtain a favourable decision for the Group. For this reason, Sonae kept the recording of deferred tax assets associated with this operation.

As at 31 March 2012, there are outstanding balances with national operators, registered in the categories of customers and suppliers, amounting to 37.1 million euro and 29.9 million euro, respectively, as well as balances of "Other current assets" in the amount of 0.4 million euro, and "Provisions for other risks and charges" in the amount of 6.8 million euro, resulting from a dispute remained, essentially, with TMN-Mobile Telecommunications SA on the vagueness of the interconnection rates of 2001, with the respective income and expenses been recorded that year. The Company considered the financial statements fares penalize. First Instance in the judgment was entirely favourable to Optimus. The Court of Appeal, on appeal, dismissed again rejected the attempts of the TMN. However, TMN again appeal this decision now before the Supreme Court, which upheld the decision of the Court of Appeal, by a judgment has become final, dismissing the attempts of the TMN, thus concluding that the prices of interconnection year 2001 were not defined. The settlement of amounts outstanding will depend on the price that will be established.

No provision has been recognized on possible risks related with the events / disputes for which guarantees were granted as in accordance with its best knowledge it is the Board understanding that the resolution of those events / disputes will not lead to any liabilities to Sonae.

24 RELATED PARTIES

Balances and transactions with related parties are detailed as follows:

Transactions	Sales and services rendered		Purchases and services obtained	
	31 March 2012	31 March 2011 Restated	31 March 2012	31 March 2011 Restated
Parent Company	37,450	40,724	73,379	-
Associated companies	10,035,005	10,059,702	9,365,423	9,974,661
Other partners and Group companies	14,868,593	16,101,716	4,559,450	5,075,018
	<u>24,941,048</u>	<u>26,202,142</u>	<u>13,998,252</u>	<u>15,049,679</u>
Transactions	Interest income		Interest expenses	
	31 March 2012	31 March 2011 Restated	31 March 2012	31 March 2011 Restated
Parent Company	-	-	187,295	8,006
Associated companies	166,104	150,376	-	-
Other partners and Group companies	-	-	484,521	340,610
	<u>166,104</u>	<u>150,376</u>	<u>671,816</u>	<u>348,616</u>

Balances	Accounts receivable		Accounts payable	
	31 March 2012	31 December 2011 Restated	31 March 2012	31 December 2011 Restated
Parent Company	31,658	340,141	35,335,089	-
Associated companies	31,802,996	24,096,370	4,833,080	7,009,054
Other partners and Group companies	13,800,657	16,071,324	6,062,357	7,269,485
	<u>45,635,311</u>	<u>40,507,835</u>	<u>46,230,526</u>	<u>14,278,539</u>

Balances	Loans			
	Obtained		Granted	
	31 March 2012	31 December 2011 Restated	31 March 2012	31 December 2011 Restated
Associated companies	-	-	14,482,813	13,479,019
Other partners and Group companies	35,938,565	35,938,565	-	-
	<u>35,938,565</u>	<u>35,938,565</u>	<u>14,482,813</u>	<u>13,479,019</u>

The caption "Other partners in Group companies" includes Sonae Indústria, SGPS, SA and Sonae Capital, SGPS, SA affiliated, associated and jointly controlled companies and also other shareholders of affiliated companies or jointly controlled companies of Sonae, as well as other affiliated companies of the parent company Efanor Investimentos, SGPS, SA.

25 INCOME TAX

As at 31 March 2012 and 2011, income tax is detailed as follows:

	31 March 2012	31 March 2011 Restated
Current tax	5,634,479	9,097,565
Deferred tax	(5,360,932)	(10,716,024)
	<u>273,547</u>	<u>(1,618,459)</u>

26 EARNINGS PER SHARE

Earnings per share for the period were calculated taking into consideration the following amounts:

	31 March 2012	31 March 2011 Restated
Net profit		
Net profit taken into consideration to calculate basic earnings per share (consolidated profit for the period)	1,690,732	12,212,357
Effect of dilutive potential shares	-	-
Interest related to convertible bonds (net of tax)	-	-
Net profit taken into consideration to calculate diluted earnings per share	1,690,732	12,212,357
Number of shares		
Weighted average number of shares used to calculate basic earnings per share	1,873,159,249	1,873,159,249
Effect of dilutive potential ordinary shares from convertible bonds	-	-
Outstanding shares related with share based payments	17,923,600	12,543,343
Shares related to performance bonus that can be bought at market price	(9,748,438)	(6,555,066)
Weighted average number of shares used to calculate diluted earnings per share	1,881,334,411	1,879,147,526
Earnings per share		
Basic	0.000903	0.006520
Diluted	0.000899	0.006499

27 DIVIDENDS

In the Shareholders Annual General Meeting held on 30 April 2012, the payment of a gross dividend of 0.0331 euro per share (0.0331 euro per share in 2011) corresponding to a total of 66,200,000 euro (66,200,000 euro in 2011) was approved.

28 SEGMENT INFORMATION

As described with more detail in the Management Report the operating segments used by Sonae management are as follows:

- Sonae MC
- Sonae SR
- Sonae RP
- Sonaecom
- Investment Management

Sonae's reportable segment information regarding the income statement in accordance with IFRS 8 can be analysed as follows:

	31 March 2012	Inter-segment income	31 March 2011 Restated	Inter-segment income
Turnover				
Sonae MC	743,062,433	(674,607)	742,440,590	(672,934)
Ex-Fuel	743,062,433	(674,607)	735,759,867	(672,934)
Fuel	-	-	6,680,723	-
Sonae SR	272,593,818	-	276,271,820	-
Sonae RP	29,619,967	(27,955,298)	30,577,867	(23,908,294)
Sonaeacom	202,451,513	(3,826,584)	215,831,965	(3,476,919)
Investment management	24,819,477	(124,755)	25,631,372	(106,294)
Eliminations and adjustments	(31,947,245)	(40,000)	(26,402,226)	(285,834)
Total consolidated	1,240,599,963	(32,621,244)	1,264,351,388	(28,450,275)

Operational cash-flow (EBITDA)

Sonae MC	32,828,644	25,744,131
Sonae SR	(12,494,655)	(11,576,864)
Sonae RP	26,838,606	44,218,455
Sonaeacom	60,310,270	55,419,249
Investment management	1,035,769	965,589
Eliminations and adjustments	5,914,715	5,573,741
Total consolidated	114,433,349	120,344,301

Operational profit/(loss) (EBIT)

Sonae MC	11,957,610	1,070,004
Sonae SR	(33,144,139)	(23,827,274)
Sonae RP	19,250,258	36,476,941
Sonaeacom	23,529,721	19,746,376
Investment management	(1,069,235)	(1,042,167)
Eliminations and adjustments	3,794,740	37,160
Total consolidated	24,318,955	32,461,040

	31 March 2012	31 March 2011 Restated
Investment (CAPEX)		
Sonae MC	9,706,364	16,495,910
Sonae SR	5,043,427	17,092,743
Sonae RP	3,435,991	1,569,178
Sonaeacom	25,600,000	23,550,711
Investment management	90,026	3,940,931
Eliminations and adjustments (1)	295,035	2,756,503
Total consolidated	44,170,843	65,405,976

	31 March 2012	31 December 2011 Restated
Invested capital		
Sonae MC	619,829,955	483,891,990
Sonae SR	457,657,212	347,470,390
Sonae RP	1,350,350,768	1,360,659,243
Sonaecom	931,140,840	826,985,263
Investment management	121,779,077	134,637,485
Eliminations and adjustments (1)	453,964,376	509,760,563
Total consolidated	3,934,722,228	3,663,404,934
Total net debt ⁽²⁾		
Retail businesses	1,218,971,567	969,003,213
Sonaecom	390,800,000	309,547,000
Investment management	93,182,158	100,037,769
Holding ⁽¹⁾	592,998,456	584,425,797
Total consolidated	2,295,952,181	1,963,013,779

(1) Includes Sonae Individual accounts;

(2) Includes shareholders loans;

The caption "Eliminations and Adjustments" can be analysed as follows:

	Turnover		Operational cash-flow (EBITDA)		Operational profit/(loss) (EBIT)	
	31 March 2012	31 March 2011 Restated	31 March 2012	31 March 2011 Restated	31 March 2012	31 March 2011 Restated
Inter-segment income	(32,621,244)	(28,450,275)	1,308,573	789,847	4,882,125	691,512
Adjustment on telecommunications provisions ⁽³⁾	-	-	5,651,781	5,396,762	-	-
Others	673,999	2,048,049	(1,045,639)	(612,868)	(1,087,385)	(654,352)
Eliminations and adjustments	(31,947,245)	(26,402,226)	5,914,715	5,573,741	3,794,740	37,160

(3) The sub-holding considers provisions as EBITDA.

	Investment		Invested capital	
	31 March 2012	31 March 2011 Restated	31 March 2012	31 December 2011 Restated
Inter-segment balances	775,333	2,750,143	105,288,675	52,339,653
Dividends	-	-	(66,187,813)	-
Investments accounting for the equity method	-	-	507,518,615	512,798,442
Cash settled equity swap ⁽⁴⁾	-	-	(58,219,905)	(55,936,771)
Others	(480,298)	6,360	(34,435,196)	559,239
Eliminations and adjustments	295,035	2,756,503	453,964,376	509,760,563

(4) Financial Instrument reported in Note 18.

Glossary:

Invested capital = Gross real estate assets + other fixed assets (including Goodwill) - amortisations and impairment losses + financial investments + working capital (includes non-current assets and non-current liabilities excluding total net debt); all figures at book value with the exception of Shopping Centres building block;

Total Net debt = Bonds + bank loans + other loans + shareholders loans + finance leases + derivatives - cash, bank deposits and current investments-other long term applications;

EBITDA = Turnover + other revenues + negative Goodwill – reversion of impairment losses – operational costs - Provisions for warranty extensions + profit/losses on disposals of subsidiaries;

Eliminations and adjustments = Inter-segment + consolidation adjustments + contribution of companies not included in the segments;

CAPEX = Investments in tangible and intangible assets, investment properties and acquisitions of subsidiaries; less amounts generated over assets disposals;

29 COMMITMENTS WITH "INFORMATION SOCIETY"

Under the agreed terms resulting from the grant of the UMTS License, Optimus – Comunicações, S.A. assumed commitments in the area of promotion of the Information Society, totalling 274 million euro, to be complied with up to the end of the licence period (2015)

In accordance with the Agreement established on 5 June 2007 with the Ministry of Public Works, Transports and Communications ("MOPTC"), a part of those commitments, up to 159 million euro, will be accomplished through its own projects as contributions to qualifying Information Society and incurred in the normal activity of Sonaecom - Communications Services (investment and networking technology that does not derive from the need for compliance with obligations relating to the allocation of the UMTS license and research activities, development and promotion services, content and applications), which must be recognized by MOPTC and entities set up especially for this purpose. As at 31 March 2012, the total amount was already incurred and validated by the above referred entities, so at this date there are no additional responsibilities related to these commitments. These charges were recorded in the financial statements at the moment the projects were carried out and the estimated costs became known.

The remaining commitments, up to the amount of around 116 million euro, will be fulfilled as agreed between Optimus – Comunicações, S.A. and MOPTC, through contributions to the "Iniciativas E" project (offer of modems, discounted rates, cash contributions, among others, relating to the widespread use of broadband internet by students and teachers), those contributions being made through Information Society Fund ("Fundo para a Sociedade de Informação") now known as the "Fundação para as Comunicações Móveis" (Foundation for Mobile Communications), to be created by the three mobile operators operating in Portugal. The responsibilities were recorded, at 31 December 2010, as an added cost of the UMTS license, against an entry in the captions 'Other non-current liabilities' and 'Other current liabilities'. As at 31 March 2012 these responsibilities were all recorded in the financial statements.

At 31 March 2012 and 2011, the caption "Patents and other similar rights", of intangible assets includes the amount of 92.3 and 98.6 million euro, that correspond to the present value of the estimated responsibility with "Iniciativas E" program, recorded in June 2008 and updated September 2009 and December 2011.

30 SUBSEQUENT EVENTS

From 29th of March to 20th of April, Sonae has purchased, through the Euronext Lisbon Stock Exchange, 5,999,276 own shares which represent approximately 0.3 % of its share capital, for the purpose of fulfilling its undertakings towards Sonae's employees and senior executives under the Medium Term Incentive Plan, as approved at the Shareholders' General Meeting.

As at 27th of April, 2012, Sonae has transferred 5,631,103 shares out of which 3,943,231 for free, by transactions executed with Sonae's employees and senior executives. Following the transactions mentioned

above, Sonae – SGPS, SA is the holder of 368,173 own shares, representing approximately 0.02 % of its share capital.

As at 30th of April, 2012, Sonae Investimentos, SGPS, SA, has issued a bond loan by private subscription, amounting to 170,000,000 euro, unsecured and repayable until 2017.

As at May 2nd, 2012, Sonae announced that it has completed the refinancing of credit facilities amounting to 500 million euro. This operation, together with the facilities already negotiated in 2011, enabled Sonae to complete the refinancing program of its medium and long term credit facilities maturing in 2012, as well as to partially ensure the refinancing of debt that mature in 2013 and 2014.

31 APPROVAL OF THE FINANCIAL STATEMENTS

The accompanying consolidated financial statements were approved by the Board of Directors and authorized for issue on 22 May 2012.

The Board of Directors

Belmiro Mendes de Azevedo

Álvaro Carmona e Costa Portela

Álvaro Cuervo Garcia

Bernd Bothe

Christine Cross

Michel Marie Bon

José Neves Adelino

Duarte Paulo Teixeira de Azevedo

Ângelo Gabriel Ribeirinho dos Santos Paupério

Nuno Manuel Moniz Trigos Jordão

Condensed individual financial statements

SONAE, SGPS, SA

CONDENSED INDIVIDUAL STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2012 AND 2011
AND AS AT 31 DECEMBER 2011

(Translation of condensed individual financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails)

(Amounts expressed in euro)

ASSETS	Notes	31.March.2012	31.March.2011	31.December.2011
NON-CURRENT ASSETS:				
Tangible assets		198,825	217,313	208,831
Intangible assets		63,118	106,992	77,138
Investments in affiliated companies	4	3,567,486,983	3,165,069,672	3,561,020,983
Other investments	5	32,689,926	58,884,880	42,214,426
Other non-current assets	6	393,745,945	807,309,667	393,745,945
Total non-current assets		3,994,184,797	4,031,588,524	3,997,267,323
CURRENT ASSETS:				
Trade account receivables and other current assets	7	53,801,263	59,329,898	15,642,899
Cash and cash equivalents	8	461,185	80,276	75,589
Total current assets		54,262,448	59,410,174	15,718,488
TOTAL ASSETS		4,048,447,245	4,090,998,698	4,012,985,811
EQUITY AND LIABILITIES				
EQUITY:				
Share capital	9	2,000,000,000	2,000,000,000	2,000,000,000
Treasury shares		(459,494)	-	-
Reserves and retained earnings		1,308,004,189	1,460,330,162	1,431,187,025
Profit for the period		26,885,044	16,390,956	(63,517,229)
TOTAL EQUITY		3,334,429,739	3,476,721,118	3,367,669,796
LIABILITIES:				
NON-CURRENT LIABILITIES:				
Loans	10	409,723,561	505,934,019	509,005,437
Total non-current liabilities		409,723,561	505,934,019	509,005,437
CURRENT LIABILITIES:				
Loans	10	192,836,599	35,004,879	90,600,000
Trade creditors and other current liabilities	11	111,457,346	73,338,682	45,710,578
Total current liabilities		304,293,945	108,343,561	136,310,578
TOTAL EQUITY AND LIABILITIES		4,048,447,245	4,090,998,698	4,012,985,811

The accompanying notes are part of these condensed individual financial statements.

The Board of Directors

SONAE, SGPS, SA

CONDENSED INDIVIDUAL INCOME STATEMENTS FOR THE PERIODS
ENDED 31 MARCH 2012 AND 2011

(Translation of condensed individual financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails)

(Amounts expressed in euro)

	Notes	31.March.2012	31.March.2011
Services rendered		118,170	101,150
Gains or losses on investments	14	26,812,161	11,942,709
Financial income		7,857,592	11,135,014
Other income		937,769	333,696
External supplies and services		(613,822)	(547,608)
Staff costs		(591,100)	(513,819)
Depreciation and amortisation		(26,870)	(25,806)
Financial expense		(6,917,271)	(5,511,999)
Other expenses		(688,385)	(389,381)
Profit/(Loss) before taxation		26,888,244	16,523,956
Taxation		(3,200)	(133,000)
Profit/(Loss) after taxation		26,885,044	16,390,956
Profit/(Loss) per share			
Basic	15	0.013443	0.008195
Diluted	15	0.013434	0.008193

The accompanying notes are part of these condensed individual financial statements.

The Board of Directors

SONAE, SGPS, SA

CONDENSED INDIVIDUAL STATEMENTS OF COMPREHENSIVE INCOME
FOR THE PERIODS ENDED AT 31 MARCH 2012 AND 2011

(Translation of the individual financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails)

(Amounts expressed in euro)

	31.March.2012	31.March.2011
Net Profit / (Loss) for the period	26,885,044	16,390,956
Changes on fair value of available-for-sale financial assets	6,466,000	(12,473,538)
Changes in hedge and fair value reserves	(25,087)	5,621,171
Other comprehensive income for the period	6,440,913	(6,852,367)
Total comprehensive income for the period	33,325,957	9,538,589

The accompanying notes are part of these condensed individual financial statements.

The Board of Directors

SONAE, SGPS, SA

CONDENSED INDIVIDUAL STATEMENTS OF CHANGES IN EQUITY FOR THE PERIODS ENDED AT 31 MARCH 2012 AND 2011

(Translation of condensed financial statements originally issued in Portuguese. In case of discrepancy the Portuguese version prevails)

(Amounts expressed in euro)

	Reserves and retained earnings					Total reserves and retained earnings	Net profit/(loss)	Total
	Share capital	Treasury shares	Legal reserve	Fair value reserve	Hedging reserve			
Balance as at 1 January 2011	2,000,000,000	-	167,816,034	612,472,662	(7,662,771)	374,517,476	1,147,143,401	3,533,575,694
Total comprehensive income for the period	-	-	-	(12,473,538)	5,621,171	-	(6,852,367)	9,538,589
Appropriation of profit of 2010:								
Transfer to legal reserves and retained earnings	-	-	19,321,614	-	-	300,910,679	320,232,293	(320,232,293)
Dividends distributed	-	-	-	-	-	-	-	(66,200,000)
Purchase of treasury shares	-	(289,862)	-	-	-	-	-	(289,862)
Share based payments	-	289,862	-	-	-	(193,165)	(193,165)	96,697
Balance as at 31 March 2011	2,000,000,000	-	187,137,648	599,999,124	(2,041,600)	675,234,990	1,460,330,162	3,476,721,118
Balance as at 1 January 2012	2,000,000,000	-	187,137,648	573,554,460	(5,030,164)	675,525,081	1,431,187,025	3,367,669,796
Total comprehensive income for the period	-	-	-	6,466,000	(25,087)	-	6,440,913	33,325,957
Appropriation of net loss of 2011:								
Transfer to legal reserves and retained earnings	-	-	-	-	-	(63,517,229)	(63,517,229)	63,517,229
Dividends distributed	-	-	-	-	-	(66,187,813)	(66,187,813)	(66,187,813)
Purchase of treasury shares	-	(459,494)	-	-	-	-	-	(459,494)
Share based payments	-	-	-	-	-	81,293	81,293	81,293
Balance as at 31 March 2012	2,000,000,000	(459,494)	187,137,648	580,020,460	(5,055,251)	545,901,332	1,308,004,189	3,334,429,739

The accompanying notes are part of these condensed individual financial statements.

The Board of Directors

SONAE, SGPS, SA

CONDENSED INDIVIDUAL CASH FLOW STATEMENTS FOR THE PERIODS
ENDED 31 MARCH 2012 AND 2011

(Translation of the condensed financial statements originally issued in Portuguese.
In case of discrepancy the Portuguese version prevails)

(Amounts expressed in euro)

	Notes	31.March.2012	31.March.2011
OPERATING ACTIVITIES			
Net cash flow from operating activities (1)		(4,007,238)	(1,511,916)
INVESTMENT ACTIVITIES			
Cash receipts arising from:			
Investments		8,611,500	4,745,000
Tangible and intangible assets		-	2,006
Interest and similar income		521,345	6,158,393
Loans granted		588,120	349,876,029
		9,720,965	360,781,428
Cash Payments arising from:			
Tangible and intangible assets		(2,842)	(6,241)
Loans granted		(469,000)	(330,323,000)
		(471,842)	(330,329,241)
Net cash used in investment activities (2)		9,249,123	30,452,187
FINANCING ACTIVITIES			
Cash receipts arising from:			
Loans obtained		426,442,880	357,018,000
		426,442,880	357,018,000
Cash Payments arising from:			
Loans obtained		(427,836,611)	(383,423,000)
Interest and similar charges		(3,519,532)	(2,755,634)
Dividends		-	(11,370)
		(431,356,143)	(386,190,004)
Net cash used in financing activities (3)		(4,913,263)	(29,172,004)
Net increase in cash and cash equivalents (4) = (1) + (2) + (3)		328,622	(231,733)
Cash and cash equivalents at the beginning of the period		75,589	307,130
Cash and cash equivalents at the end of the period	8	404,211	75,397

The accompanying notes are part of these condensed individual financial statements.

The Board of Directors

SONAE, SGPS, SA

NOTES TO THE CONDENSED INDIVIDUAL FINANCIAL STATEMENTS FOR THE PERIOD ENDED

31 MARCH 2012

(Translation of the condensed individual financial statements originally issued in Portuguese.
In case of discrepancies the Portuguese version prevails)

(Amounts expressed in euro)

1 INTRODUCTION

SONAE, SGPS, SA ("Sonae Holding"), has its head-office at Lugar do Espido, Via Norte, Apartado 1011, 4470-909 Maia, Portugal.

2 BASIS OF PREPARATION

Interim financial statements are presented quarterly, in accordance with IAS 34 – "Interim Financial Reporting".

3 PRINCIPAL ACCOUNTING POLICIES

The accounting policies adopted are consistent with those described in the file of annual financial statements for the year ended 31 December 2011.

4 INVESTMENTS IN AFFILIATED COMPANIES

As at 31 March 2012 and 31 December 2011 the company held investments in the following affiliated companies:

Company	31.March.2012			
	% Held	Carrying amount	Acquisition cost	Fair value reserve
Sonae Investimentos SGPS, SA (a)	76.86%	1,893,270,729	1,416,192,180	477,078,549
Sonae Sierra SGPS, SA (b)	50.00%	592,915,500	490,113,339	102,802,161
Sonaecom, SGPS, SA	0.18%	789,750	650,000	139,750
Sontel BV	42.86%	405,641,099	405,641,099	-
Sonae Investments BV	100.00%	835,700,000	835,700,000	-
Others	-	4,669,905	4,669,905	-
Impairment		(165,500,000)	-	-
Total		3,567,486,983	3,152,966,523	580,020,460

Company	31.December.2011			
	% Held	Carrying amount	Acquisition cost	Fair value reserve
Sonae Investimentos SGPS, SA (a)	76.86%	1,893,270,729	1,416,192,180	477,078,549
Sonae Sierra SGPS, SA (b)	50.00%	586,449,500	490,113,339	96,336,161
Sonaecom, SGPS, SA	0.18%	789,750	650,000	139,750
Sontel BV	42.86%	405,641,099	405,641,099	-
Sonae Investments BV	100.00%	835,700,000	835,700,000	-
Others	-	4,669,905	4,669,905	-
Impairment		(165,500,000)	-	-
Total		3,561,020,983	3,152,966,523	573,554,460

(a) The value of this investment is the price paid in the public tender offer for the de-listing occurred in 2006. Since that date no change in the value of the investment was recorded.

(b) Market value was determined based on an independent valuation for the period of assets held by this affiliated company, after deduction of associated net debt and of the share attributable to non-controlling interests.

5 OTHER INVESTMENTS

As at 31 March 2012 and 31 December 2011 other investments are as follows:

	31.March.2012		31.December.2011	
	Carrying amount	Acquisition cost	Carrying amount	Acquisition cost
Magma No. 1 Securitisation Notes	32,637,500	32,637,500	37,680,000	37,680,000
Sonae Capital, SGPS, SA	-	-	6,972,000	6,972,000
Others	52,426	52,426	52,426	52,426
Impairment	-	-	(2,490,000)	-
Total	32,689,926	32,689,926	42,214,426	44,704,426

During the first quarter 2012 the Company sold the interest in Sonae Capital, SGPS, SA for the amount of 3,569,000 euro.

6 OTHER NON-CURRENT ASSETS

As at 31 March 2012 and 31 December 2011 other non-current assets are detailed as follows:

	31.March.2012	31.December.2011
Loans granted to group companies	393,745,945	393,745,945

This caption includes the amount of 347,400,000 euro of a subordinate bond loan, repayable in 10 years issued by Sonae Investimentos, SGPS, SA at market conditions. This loan was fully subscribed and paid by Sonae SGPS, SA on 28 December 2010 amounting to 400,000,000 euro, relating 8,000 bonds with nominal value of 50,000 euro each, bearing fixed interest rate with full reimbursement in the end of the period.

The fair value of the bonds related to this loan as at 31 March 2012, is 40,188 euro (40,000 euro as at 31 December 2011) per bond, according with a valuation made by the use of discounted cash flow models. There is no evidence of impairment of this loan.

7 TRADE ACCOUNTS RECEIVABLE AND OTHER CURRENT ASSETS

As at 31 March 2012 and 31 December 2011 trade accounts receivable and other current assets are detailed as follows:

	31.March.2012	31.December.2011
Trade accounts receivable	365	503,725
Group companies	43,954,793	12,501,941
Taxes and contributions receivable	661,920	798,587
Accrued income and prepayments	8,662,407	431,397
Others	521,778	1,407,249
Total	53,801,263	15,642,899

The caption "Accrued income and prepayments" mainly includes receivables relating to interests from loans granted to group companies (Note 6).

8 CASH AND CASH EQUIVALENTS

As at 31 March 2012 and 31 December 2011 cash and cash equivalents are detailed as follows:

	31.March.2012	31.December.2011
Cash at hand	89	89
Bank deposits	461,096	75,500
Cash and cash equivalents on the balance sheet	461,185	75,589
Bank overdrafts	56,974	-
Cash and cash equivalents on the cash flow statement	404,211	75,589

9 SHARE CAPITAL

As at 31 March 2012 and 31 December 2011 share capital consisted of 2,000,000,000 ordinary shares of 1 euro each.

10 LOANS

As at 31 March 2012 and 31 December 2011 this caption included the following loans:

	31.March.2012	31.December.2011
Nominal value of bonds	400,000,000	500,000,000
Up-front fees not yet charged to income statement	(1,470,118)	(2,002,352)
Bonds	398,529,882	497,997,648
Derivatives	11,193,679	11,007,789
Non-current loans	409,723,561	509,005,437
Nominal value of bonds	100,000,000	-
Up-front fees not yet charged to income statement	(320,375)	-
Bonds	99,679,625	-
Commercial paper	93,100,000	90,600,000
Bank overdrafts	56,974	-
Current loans	192,836,599	90,600,000

Non-current loans

Bonds Sonae 2007/2014 amounting to 150,000,000 euro, repayable after 7 years, in one installment, on 11 April 2014. Interest rate is variable, indexed to Euribor 6 months, with interest paid half-yearly. The company has the option to make whole or partial reimbursements, with no extra cost, on the date of the 10th and 12th coupons.

Bonds Sonae 2010/2015 amounting to 250,000,000 euro, repayable after 5 years, in one installment, on 16 April 2015. Interest rate is variable, indexed to Euribor 6 months, with interest paid half-yearly.

Current loans

Bonds Sonae / 05 amounting to 100,000,000 euro, repayable after 8 years, in one installment, on 31 March 2013. Interest rate is variable, indexed to Euribor 6 months, with interest paid half-yearly.

Commercial paper - Program of issuance of short-term commercial paper, by private subscription, released on August 23, 2004, valid for a period of 10 years with an extension possibility by Company's initiative, with a maximum of 350,000,000 euro.

The above mentioned loans are unsecured and its estimated fair value is considered to be near its carrying amount, as they bear interests at variable market rates.

Interest rate as at 31 March 2012 of the bonds and bank loan was, on average, 3.22% (3.37% as at 31 December 2011).

Maturity of Borrowings

As at 31 March 2012 and 31 December 2011 the analysis of the maturity of loans is as follows:

	31.March.2012	31.December.2011
N+1	193,156,974	90,600,000
N+2	150,000,000	100,000,000
N+3	250,000,000	150,000,000
N+4	-	250,000,000
N+5	-	-

11 TRADE CREDITORS AND OTHER CURRENT LIABILITIES

As at 31 March 2012 and 31 December 2011, trade creditors and other current liabilities are detailed as follows:

	31.March.2012	31.December.2011
Trade creditors	673,876	662,785
Group companies	36,266,268	40,160,000
Taxes and contributions payable	485,127	555,382
Accrued expenses	7,381,767	4,179,091
Shareholders	66,256,906	69,093
Others	393,402	84,227
Total	111,457,346	45,710,578

12 CONTINGENT LIABILITIES

As at 31 March 2012 and 31 December 2011, contingent liabilities are detailed as follows:

	31.March.2012	31.December.2011
Guarantees given:		
on tax claims	35,296,603	92,283
on judicial claims	145,256	145,256
Guarantees given in favour of subsidiaries a)	230,569,501	130,066,153

a) Guarantees given to Tax Authorities in favour of subsidiaries to suspend claims from tax authorities.

13 RELATED PARTIES

Transactions and balances with related parties are detailed as follows:

Transactions	31.March.2012	31.March.2011
Group companies	976,956	44,178
Jointly controlled companies	53,170	51,150
Other partners in group companies	25,000	25,000
Services rendered and other income	1,055,126	120,328
Group companies	277,862	280,394
Jointly controlled companies	-	6,966
Other partners in group companies	97,162	13,707
Purchases and services obtained	375,024	301,067
Group companies	7,390,308	10,493,351
Interest income	7,390,308	10,493,351
Group companies	439,633	55,168
Other partners in group companies	187,295	8,006
Interest expenses	626,928	63,174
Group companies	17,158,111	75,099
Jointly controlled companies	10,567,050	11,867,610
Dividend income (Note 14)	27,725,161	11,942,709
Other partners in group companies	3,569,000	-
Disposal of investments	3,569,000	-
Balance	31.March.2012	31.December.2011
Group companies	29,831,183	2,248,938
Jointly controlled companies	11,920,780	12,094,116
Other partners in group companies	25,028	109,053
Accounts receivable	41,776,991	14,452,107
Group companies	923,369	657,699
Other partners in group companies	35,023,938	27,466
Accounts payable	35,947,307	685,165
Group companies	393,745,945	393,865,065
Loans granted	393,745,945	393,865,065
Group companies	36,266,268	40,160,000
Loans obtained	36,266,268	40,160,000

All Sonae, SGPS, SA subsidiaries, associates and joint ventures are considered related parties and are identified in Consolidated Financial Statements. All Efanor Investimentos, SGPS, SA, subsidiaries, including the ones of Sonae Indústria, SGPS, SA and of Sonae Capital, SGPS, SA are also considered related parties.

14 INVESTMENTS INCOME

As at 31 March 2012 and 31 March 2011, investment income can be detailed as follows:

	31.March.2012	31.March.2011
Dividends	27,725,161	11,942,709
Gains / (losses) on sale investments	(913,000)	-
	<u>26,812,161</u>	<u>11,942,709</u>

The dividends mentioned above were distributed by the affiliates Sonae Investimentos, SGPS, SA (17,079,574 euro), Sonaegest, SA (78,537 euro) and Sonae Sierra, SGPS, SA (10,567,050 euro).

15 EARNINGS PER SHARE

Earnings per share for the period were calculated taking into consideration the following amounts:

	31.March.2012	31.March.2011
Net profit		
Net profit taken into consideration to calculate basic earnings per share (Net profit for the period)	26,885,044	16,390,956
Effect of dilutive potential shares	-	-
Interests related to convertible bonds (net of tax)	-	-
Net profit taken into consideration to calculate diluted earnings per share:	<u>26,885,044</u>	<u>16,390,956</u>
Number of shares		
Weighted average number of shares used to calculate basic earnings	2,000,000,000	2,000,000,000
Effect of dilutive potential ordinary shares from convertible bonds	-	-
Outstanding shares related with deferred performance bonus	2,243,632	1,407,223
Number of shares that could be acquired at average market price	<u>(1,009,206)</u>	<u>(764,370)</u>
Weighted average number of shares used to calculate diluted earnings per share	<u>2,001,234,426</u>	<u>2,000,642,853</u>
Profit/(Loss) per share		
Basic	0.013443	0.008195
Diluted	<u>0.013434</u>	<u>0.008193</u>

16 SUBSEQUENT EVENTS

The 2011 loss appropriation has been approved in the General Meeting of Shareholders held on 30 April 2012. A resolution was taken to distribute free reserves to shareholders in the amount of 66,200,000 euro (paying a gross dividend per share of 0.0331 euro) less the total amount of free reserves to be distributed to shares that may eventually be acquired by the Company or by any of its subsidiaries up to the distribution date. The amount to be paid is already considered in these financial statements.

Between 29 March 2012 and 20 April 2012, Sonae acquired, through the Euronext Lisbon Stock Exchange, 5,999,276 own shares, representing, approximately, 0.3% of its share capital, for the purpose of fulfilling its undertakings towards Sonae's employees and senior executives under the Medium Term Incentive Plan, as approved at the Shareholders' General Meeting.

Sonae transferred to its employees and senior executives on the 27th April 2012, 5,631,103 shares, out of which 3,943,231 at no cost by transaction executed over the counter.

Following the transactions referred to above, Sonae owns 368,173 own shares, representing, approximately 0.02% of its share capital.

17 APPROVAL OF FINANCIAL STATEMENTS

The accompanying financial statements were approved by the Board of Directors and authorized for issue on 22 May 2012.

18 INFORMATION REQUIRED BY LAW

Decree-Law nr 318/94 art 5 nr 4

During the period ended as at 31 March 2012 no shareholders' loan contracts were signed.

During the period ended 31 March 2012 short-term loan contracts were entered into with the following companies:

Efanor Investimentos, SGPS, SA

Sonae Investimentos, SGPS, SA

Sonaecenter Serviços, SA

Sonaecom, SGPS, SA

As at 31 March 2012 amounts owed by affiliated undertakings can be summarized as follows:

	Closing Balance
Sonae Investments, BV	45,560,933
Sontel, BV	785,012
Total	46,345,945

As at 31 March 2012 amounts owed from affiliated undertakings can be summarized as follows:

	Closing Balance
Sonae Investments, BV	36,195,388
Sonaecenter Serviços, SA	70,880
Total	36,266,268

The Board of Directors

Belmiro Mendes de Azevedo

Álvaro Carmona e Costa Portela

Álvaro Cuervo Garcia

Bernd Bothe

Christine Cross

Michel Marie Bon

José Neves Adelino

Duarte Paulo Teixeira de Azevedo

Ângelo Gabriel Ribeirinho dos Santos Paupério

Nuno Manuel Moniz Trigo Jordão

SAFE HARBOUR

This document may contain forward-looking information and statements, based on management's current expectations or beliefs. Forward-looking statements are statements that should be regarded as historical facts.

These forward-looking statements are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, including, but not limited to, changes in regulation, industry and economic conditions; and the effects of competition. Forward-looking statements may be identified by words such as "believes," "expects," "anticipates," "projects," "intends," "should," "seeks," "estimates," "future" or similar expressions.

Although these statements reflect our current expectations, which we believe are reasonable, investors and analysts, and generally all recipients of this document, are cautioned that forward-looking information and statements are subject to various risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results and developments to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. You are cautioned not to put undue reliance on any forward-looking information or statements. We do not undertake any obligation to update any forward-looking information or statements.

Report available at Sonae's institutional website
www.sonae.pt

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SONAE is listed on the Euronext Stock Exchange.
Information may also be accessed on Reuters under the symbol SONP.IN and on Bloomberg under the symbol SONPL.

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